



RUSSEZ®

Saint Petersburg

Special Economic Zone
Technology





What a Special Economic Zone is

Special Economic Zones are effective means for business in Russia



Geographical Presence

6 technology-innovative Special Economic Zones



Territories in the largest scientific and educational centers which have rich scientific traditions and recognized research schools



Great opportunities for innovative business development



The production of high technology products and their further introduction on the Russian and international markets

As well as

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● tourist-recreational Special Economic Zones

9

● industrial-production Special Economic Zones

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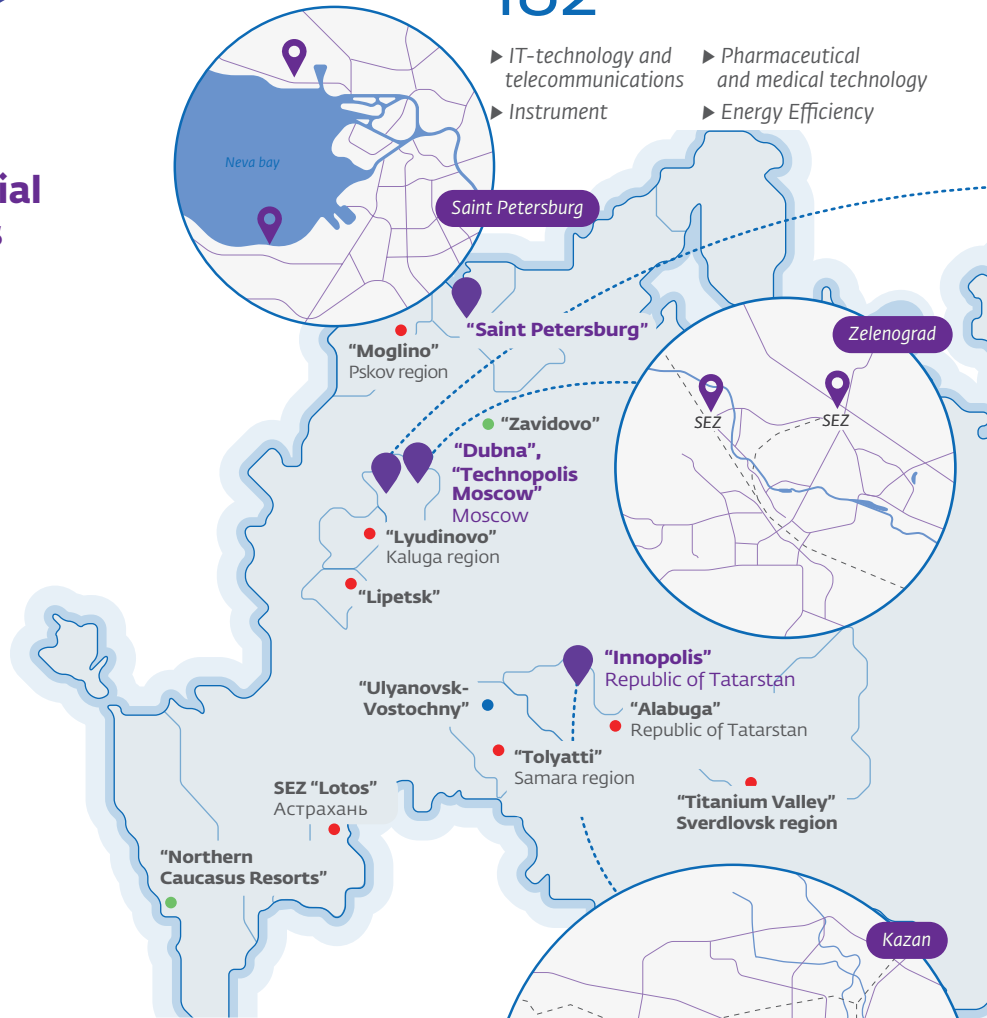
● seaport Special Economic Zones

“Saint Petersburg” SEZ

Saint Petersburg

182 Ha

- ▶ IT-technology and telecommunications
- ▶ Instrument
- ▶ Pharmaceutical and medical technology
- ▶ Energy Efficiency



“Innopolis” SEZ

Republic of Tatarstan

311 Ha

- ▶ IT-technologies
- ▶ Biotechnologies
- ▶ Nanotechnologies
- ▶ Electronic technologies
- ▶ Medical technologies



"Dubna" SEZ

Moscow region

217,7 Ha

- ▶ Telecommunication
- ▶ Nanotechnologies
- ▶ Optical Electronics
- ▶ Nuclear technologies
- ▶ Biotechnologies



Industry specialization of Special Economic Zones in Russia and extensive geographical presence allow the residents choosing an attractive platform for the implementation of their projects

"Technopolis Moscow"

Moscow

207,49 Ha

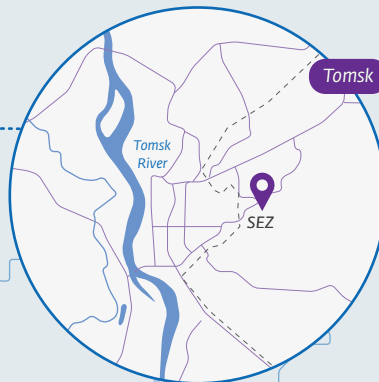
- ▶ Microelectronics
- ▶ IT
- ▶ Biotechnologies
- ▶ Engineering
- ▶ Optical Electronics
- ▶ Energy Saving Technologies
- ▶ Nanotechnologies

"Tomsk" SEZ

Tomsk region

269 Ha

- ▶ Telecommunications
- ▶ Nanotechnologies
- ▶ Medicine and Biotechnologies
- ▶ Resource Saving Technologies



Tomsk

"Turquoise Katun"
Altai region

"Gate of Baikal"
Irkutsk region

"Baikal Harbour"
Republic of Buryatia

"Russky Island"
Primorsk region

Advantages for investors



p. 24

1 Simplified interaction with government regulators

Appeal to public authorities occurs with the involvement of the management company SEZ which can significantly reduce the time to resolve the issues.



p. 19

2 The infrastructure, created at the expense of the state budget



Electricity supply



Water supply and water disposal



Heat supply



Gaz supply (in case of availability)



p. 20

3 Customs privileges



Foreign equipment, primary products, components, construction materials are placed and used without paying import customs duties and taxes and without applying non-tariff regulation.



4 Accelerated depreciation

The residents of industrial-production and tourist-recreational Special Economic Zones are entitled to apply accelerated depreciation, setting the multiplying factor to the depreciation rate.



p. 22

5 Tax preferences

All residents of the SEZ are provided with benefits guaranteed by the legislation:

- ▶ Exemption from payment of land, property and transport taxes
- ▶ Reduced rates of insurance payments
- ▶ Tax break from 5 to 10 years
- ▶ Guaranteed protection against adverse changes in tax laws

Special Economic Zones in Saint Petersburg

St. Petersburg is the largest transport hub in the Baltic region. Favorable geopolitical position. Strategic European and international air, land, sea routes converge in the city on the Neva

“Big port Saint Petersburg”

>10% of export sea cargo transportation in Russia

50% of import sea cargo transportation in Russia

18.99 Ha

“Noydorf”

Strelna

Ring Highway (KAD)

Sestroretsk

Ring Highway (KAD)

Kronstadt

Neva bay

Lomonosov

Peterhof

Western high-speed diameter

connect in the shortest way North and South of the cosmopolitan city with five million citizens

163.33 Ha
"Novoorlovskaya"



Marine Facade

Vasilievsky Island

Centre of the city



Baltic railway station



Vitebsk railway station



Moscow railway station



Finland railway station



Ladoga railway station



ZSD

Pulkovo Airport

is in the top three largest airports in Russia

16,1 mln

is passenger traffic for 2017



Pulkovo Airport

Shushary

Novoe Devyatkinno

Murino

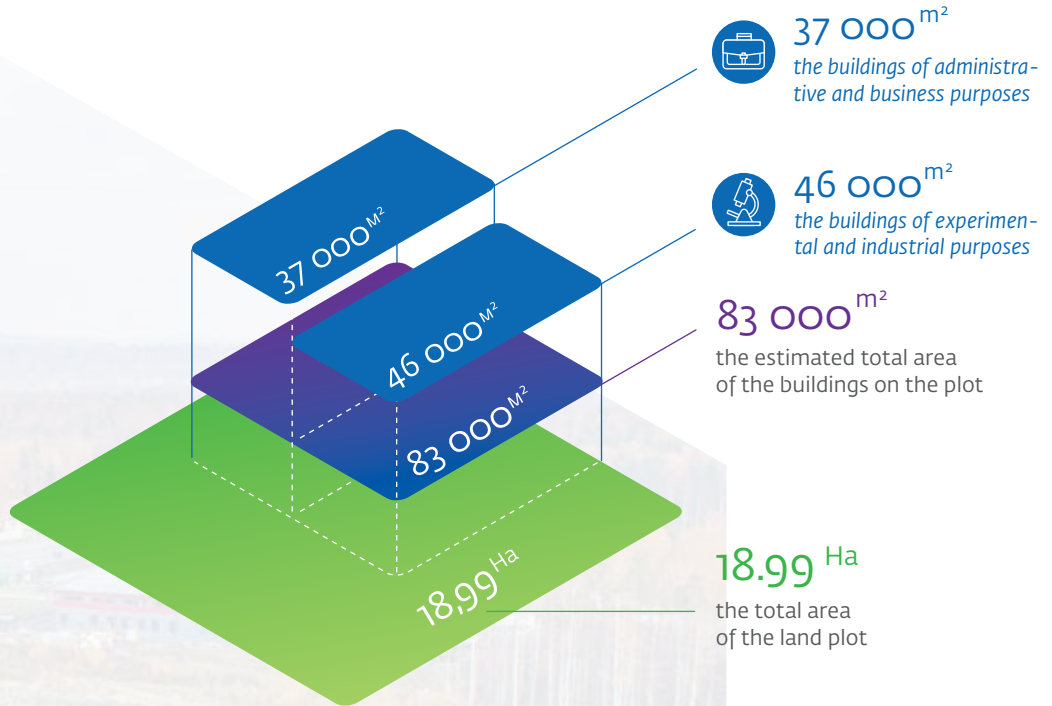
KAD

Kudrovo

01 Territory "Noydorf"



Area



37 000 m²

the buildings of administrative and business purposes



46 000 m²

the buildings of experimental and industrial purposes

83 000 m²

the estimated total area of the buildings on the plot

18.99 Ha

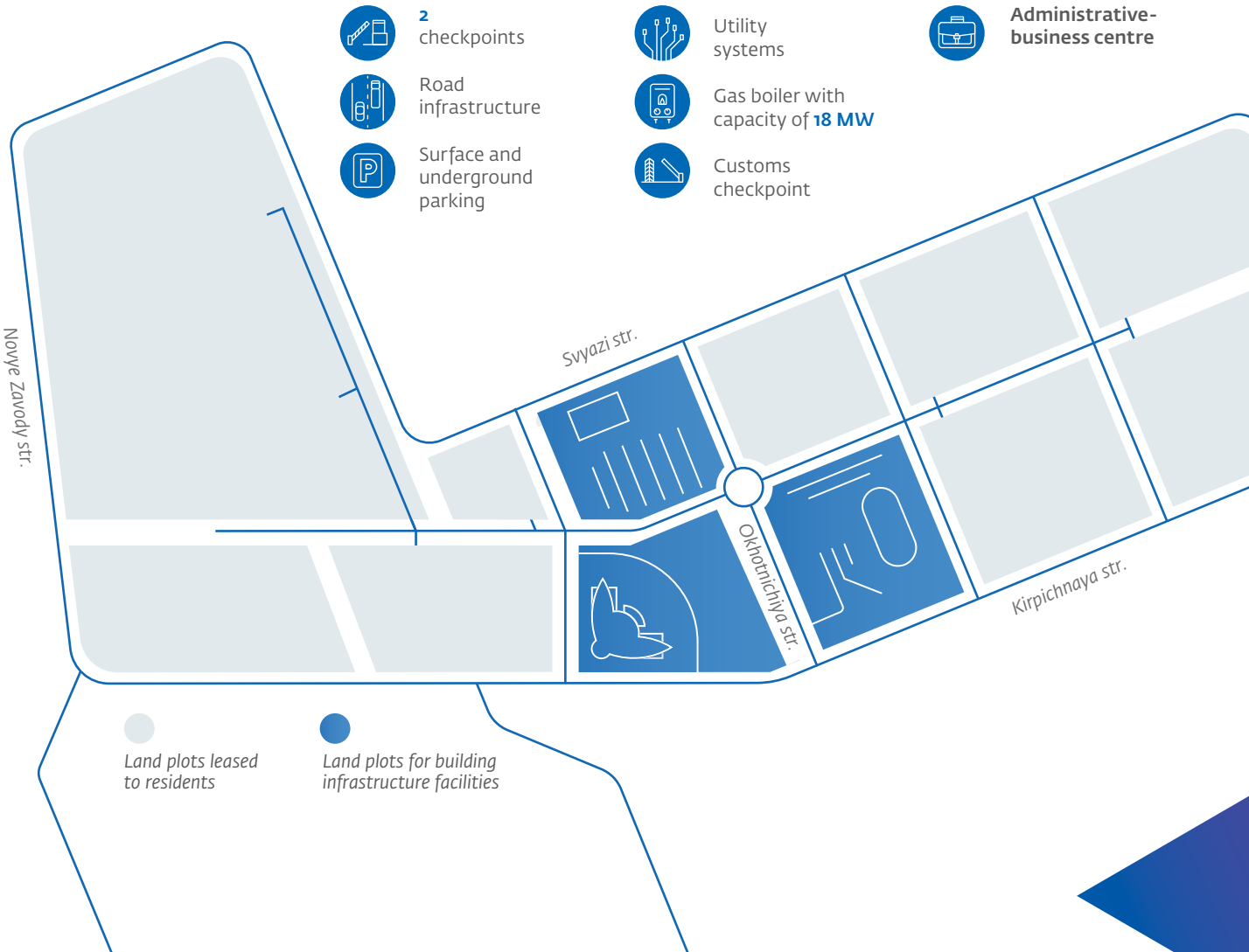
the total area of the land plot

Territory characteristics



The Noydorf is situated in the Strel-na village. Its territory is completely equipped with engineering machinery, and all the land plots have already been leased to residents.

Territory planning, infrastructure



2 checkpoints



Road infrastructure



Surface and underground parking



Utility systems



Gas boiler with capacity of 18 MW



Customs checkpoint



Administrative-business centre



Administrative-business centre



| | | |
|--------------|--------------------------|-----------------------|
| Grade | Number of Storeys | Power Capacity |
| «B+» | 9 | 100 W/m ² |

| | |
|-----------------------------|--|
| Area (m²) | Number of Parking Places |
| 14,975 <small>total</small> | 173 <small>Surface Parking</small> 46 <small>Underground Parking</small> |



for lease 8,600



Public-business zone of the administrative business centre



conference hall with simultaneous translation system



negotiation rooms



cafés for renters



telecommunication data processing centre



office rent

Data processing centre



Ready virtual infrastructure (IaaS) for tenants



Round-the-clock monitoring and technical assistance



Channels for direct data transfer from the biggest operators in the region

Data Processing Centre Services

1 Equipment placement

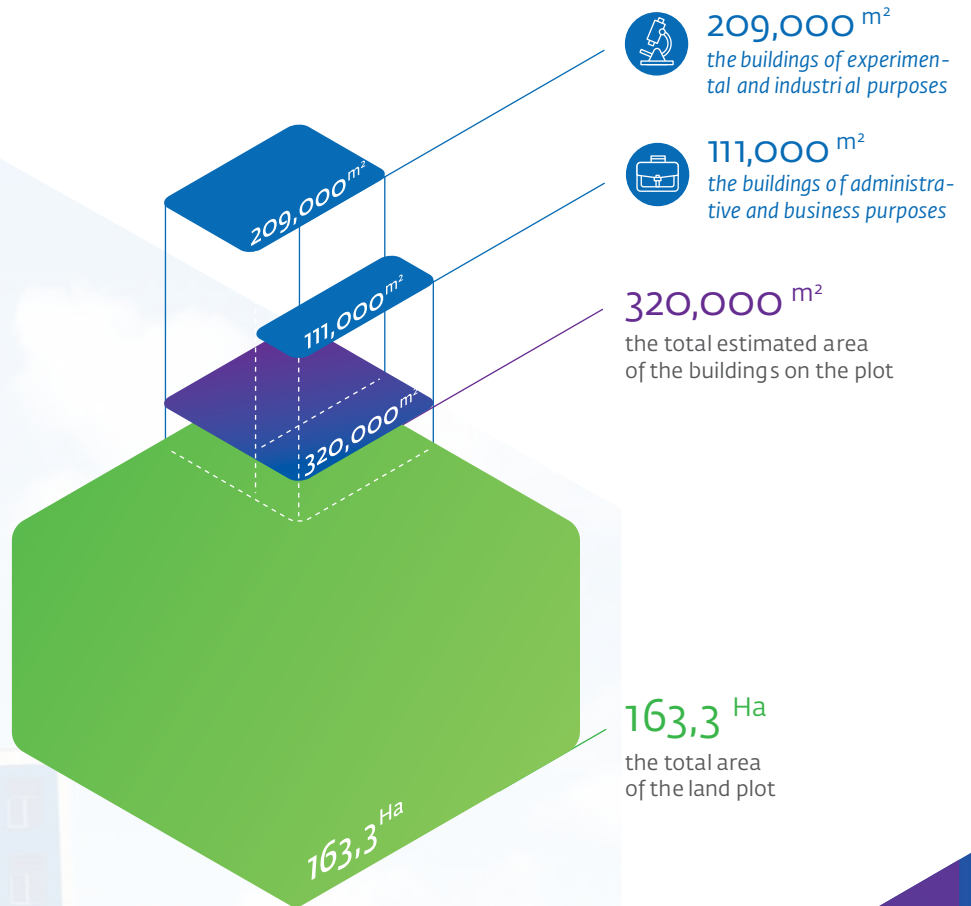
2 Equipment rental

3 Virtual IT-infrastructure rental

02 Territory “Novoorlovskaya”



Area



209,000 m²
the buildings of experimen-
tal and industrial purposes

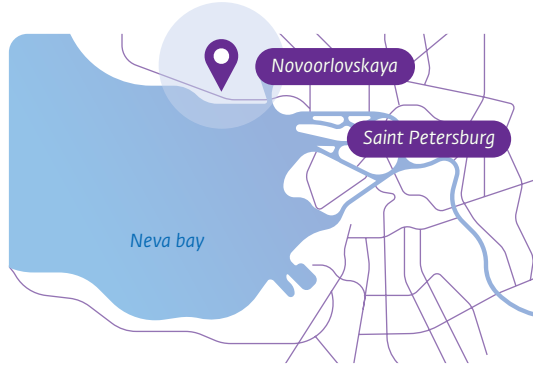


111,000 m²
the buildings of administra-
tive and business purposes

320,000 m²
the total estimated area
of the buildings on the plot






163,3 Ha
the total area
of the land plot

Territory Characteristics

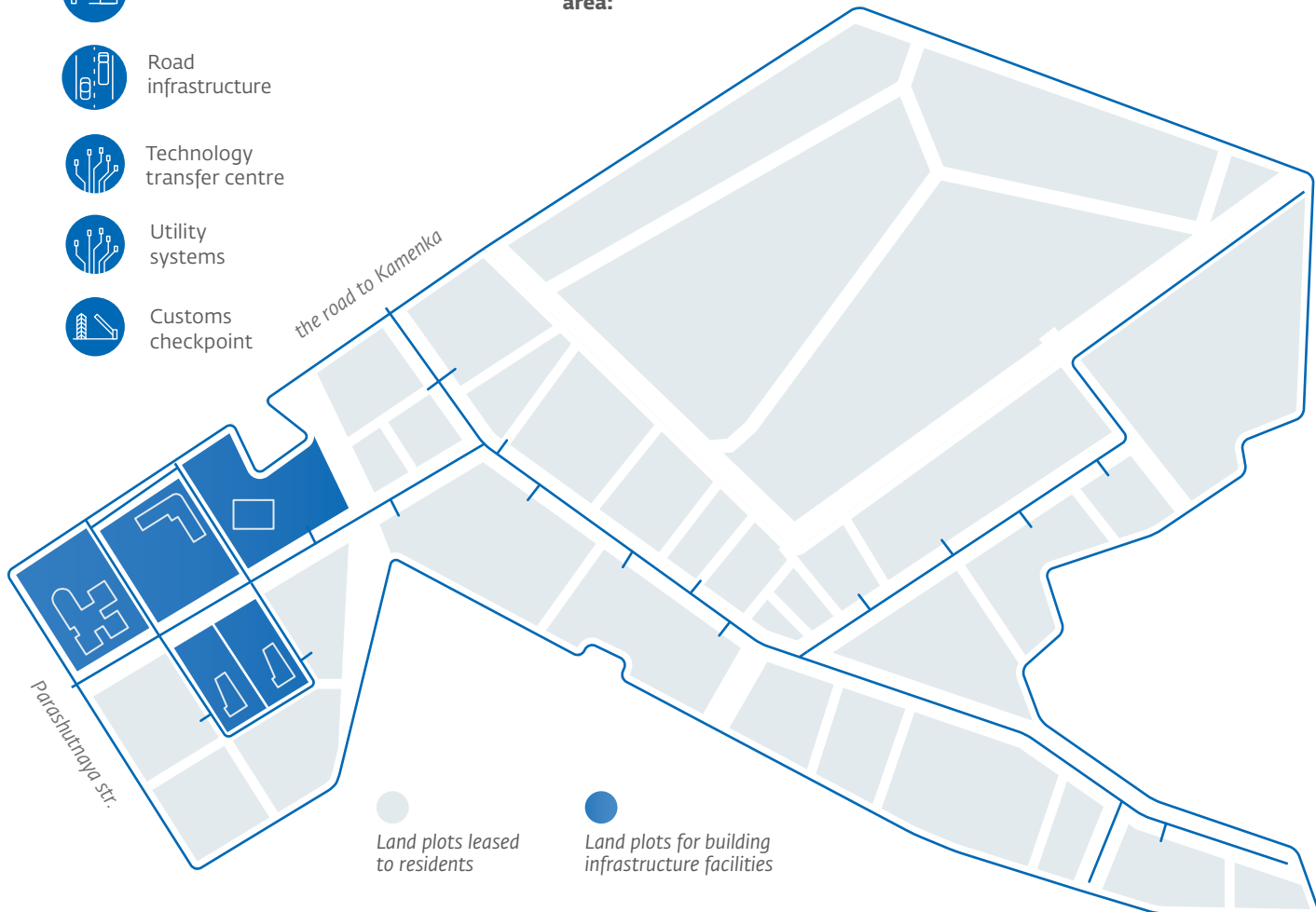


Territory "Novoorlovskaya" is situated in the Primorsky district of St. Petersburg. Its territory is completely equipped with engineering infrastructure and on the territory the customs post operates.

Territory planning, infrastructure

-  Checkpoints
-  Road infrastructure
-  Technology transfer centre
-  Utility systems
-  Customs checkpoint

Industrial-experimental area:





Technology Transfer Centre

The SEZ offers completely ready modern office rooms for business in the Technology Transfer Centre, located in the investment-attractive and growing Primorsky district at the intersection of the Parashutnaya street and the road to Kamenka.

| Grade | Number of Storeys | Power Capacity |
|-------|-------------------|----------------------|
| «B+» | 9 | 100 W/m ² |






| Area (m ²) | Number of Parking Places |
|------------------------|----------------------------|
| 15,601 <i>total</i> | 170 <i>Surface Parking</i> |









for lease
11,600

Centre Infrastructure







Security

-  video surveillance
-  round-the-clock check point
-  security alarm
-  access control system
-  fire safety alert system

Improvement

-  landscaping
-  waiting area for visitors
-  round-the-clock access of the renter staff
-  offices in finished condition
-  supply and exhaust ventilation system
-  centralized air conditioning system
-  Wi-Fi area

Services

-  offices for rent
-  telephony, internet from several providers, renting of IT infrastructure
-  space rent on the surface parking
-  negotiation rooms
-  cafés / restaurants
-  professional office cleaning

03

Work principles of SEZ



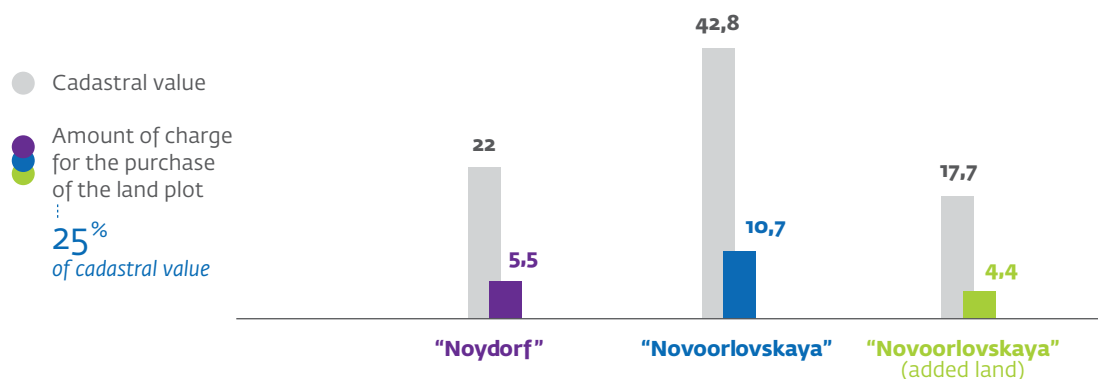


Land plot leasing

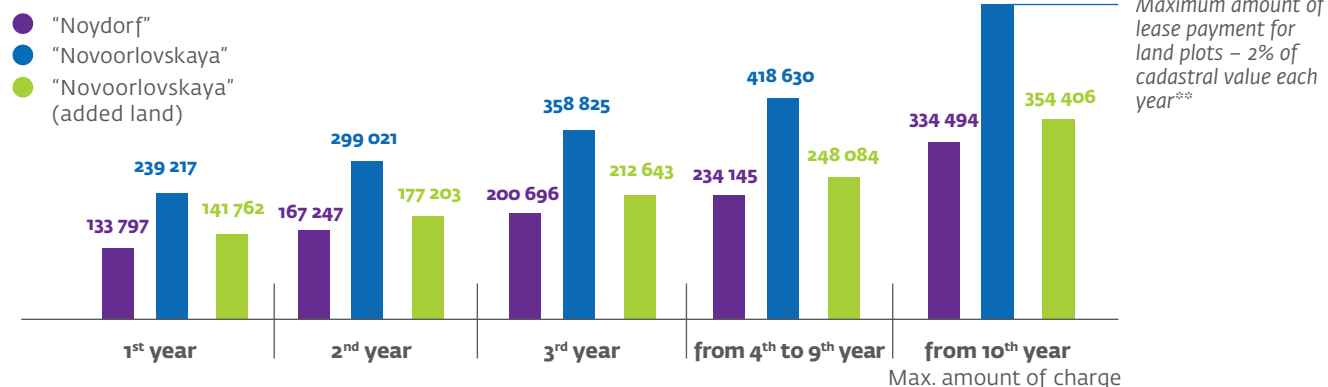
is carried out according to the signed Agreement on the implementation of technology-innovative activities with the SEZ residents

Land Plot

Cadastral value / the amount of charge for the purchase of the land plot (mln roubles)



The average cost of land lease (1 hectare), roubles/year*



* Order of The Ministry of Economic Development of the Russian Federation No. 190 dd. July 14, 2006, On approval of methodology of lease payment calculation under lease agreements of state and (or) municipal immovable property (buildings, their parts, constructions), situated on the land plots within the territory of special economic zones of technology-innovative and tourist-recreational types, methodology of lease payment calculation under lease agreements of land plots, situated within the territory of special economic zones.

** The decree of the government of the Russian Federation No. 780 dd. December 21, 2005, On creation of the special economic zone of technology-innovative type on the territory of Saint Petersburg City.

Engineering support of the land plot

Prepared engineering infrastructure provides the resident companies the possibility of technological connection to utility systems of SEZ. Connection points for utility systems are located near the borderline of the resident's plot



The amount of engineering resources available to the residents is determined by the Expert Committee and prescribed in the Agreement on the implementation of technology-innovative activities



Extra amount of the necessary engineering resources would be available to the resident under special agreements

≈30%

investment saving in
the creation of scientific-
production base

On the territory of SEZ fuel and energy resources are provided, according to the tariffs approved by the Committee on tariffs of St. Petersburg. More information on the website <http://www.tarifspb.ru>

Customs Regime

The customs procedure of the Free Customs Zone is applied on the territory of the technology-innovative SEZ

Conditions of the Free Customs Zone procedure

| | If Free Customs procedure is valid | |
|-------------------------------------|---|--|
| | Foreign goods | Goods of the Eurasian Economic Union (EAEU) |
| ✗ Exempt ✓ Payable | | |
| Custom fees | ✗ | ✗ |
| VAT | ✗ | ✓ (indemnified) |
| Excise duty | ✓ | ✗ |
| Other | Non-tariff regulatory measures are not applied | Prohibitions and restrictions are not applied |















Residents must keep records of imported, exported, stored, produced, recyclable, purchased and sold goods on the territory of SEZ and submit reporting documents, related to these products, to customs authorities



Any changes occurring to the goods under the customs procedure of the free customs zone must be recorded in the accounting documents

Termination of the customs procedure

| Import* | Export** | Re-export*** |
|--|---|--|
|   |  (export duty is low or zero) |  |
|   |  |  |
|   |  |  |

* Foreign goods are moved from the SEZ territory to the rest of the Eurasian Economic Union (EAEU).

** The EAEU goods are exported outside the territory of the EAEU.

*** Foreign goods are exported outside the territory of the EAEU





Advantages of the free customs zone procedure for the SEZ residents:

- ▶ deferring payment of customs duties;
- ▶ no costs for a temporary storage warehouse;
- ▶ own customs post;
- ▶ flexible system of payment of customs duties: payment of customs duties and VAT occurs either entirely for the final product, or only for its foreign components;
- ▶ the duty-free placement possibility of foreign goods in the SEZ almost unlimited period of time.

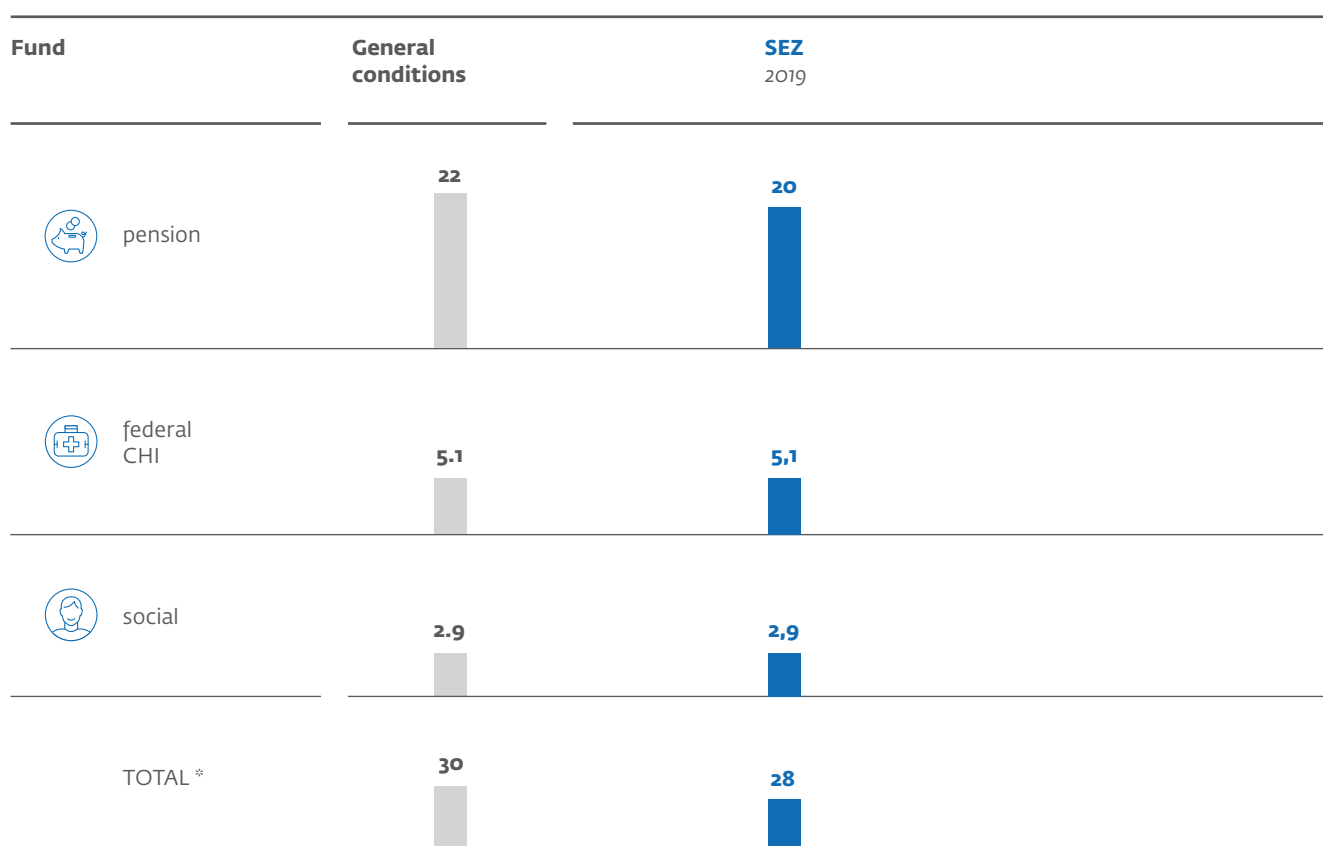
Tax Regime

All the SEZ residents are provided with benefits guaranteed by legislation

Amount of Tax Benefits

| Tax on | General conditions | SEZ | Term |
|---|--------------------------------------|-----------|---|
|  profit | 20% | 15.5% | For the entire period of SEZ existence |
|  property | 2.2% | 0% | During 10 years starting from the month which follows the month of the registration of the specified property |
|  land | 1.5% | 0% | Land tax for 5 years from the month of occurrence of ownership for each plot |
|  transport | 10 — 150 roubles (per 1 horse power) | 0 roubles | Tax on vehicles for a period of 5 years from the date of registration of transport |

Insurance fee rates (%)



*Exception:
for IT-residents 14% rate is valid
from 2017 till 2023

Procedure for acquiring residency status



1 Submission of application and set of documents to Committee for Industrial Policy and Innovation of Saint Petersburg

2 Application consideration by Expert Committee of the SEZ

Annexes to the application:



a copy of the State Registration Certificate



a copy of the Tax Registration Certificate



copies of constituent documents



business plan

Persons who can become residents:

- 1 individual entrepreneur
- 2 business entity (except unitary enterprise) registered in accordance with the legislation of the Russian Federation on the territory of the municipality within which the SEZ is situated

The application must contain the following information:



description of the proposed activities



state and (or) municipal property necessary for their implementation



the area of the necessary land plot



the volume of capital investments in the period of the applicant's activity in the SEZ during three years since the day of signing the agreement on implementation of activities



the magnitude of the required connected power of the power receiving devices, types, volume, magnitude of the connection load in respect of the resources required to implement activities in the special economic zone

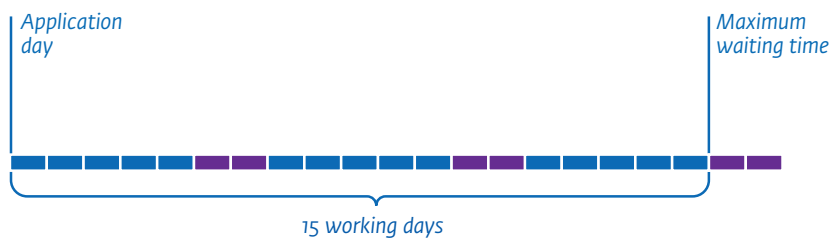


other technical parameters of the lease property

→ 3

Decision of the SEZ Expert Committee on the registration of the applicant as the SEZ resident

No later than fifteen working days from the date of receipt of documents the authorized authority sends the decision on submitting the application on signing the agreement to the Expert Committee of special economic zones of technology-innovative type or the one on refusing to consider, mentioning the reason for refusal, to the applicant.



The SEZ administration in Saint Petersburg



The government of the Russian Federation — The Department of Regional Development of the Ministry of Economic Development of the Russian Federation

Functions:

- ▶ Developing a single state policy in the area of SEZ creation, functioning and management
 - ▶ Developing federal draft laws, regulatory legal acts on SEZ creation and functioning on the territory of the Russian Federation
 - ▶ Coordinating the preparation and implementation of projects in collaboration with international financial organizations
-



**The government of Saint Petersburg
Committee for Industrial Policy and Innovation of Saint Petersburg and the Supervisory Board of the "Saint Petersburg" SEZ**

Functions:

- ▶ Providing project documentation expertise and expertise of results of engineering surveys of the facilities located on the SEZ territory
 - ▶ Issuance of construction permits and entry of the facilities into service for individual entrepreneurs and legal entities carrying out the construction or reconstruction of facilities in the SEZ
 - ▶ Keeping the register of SEZ residents
-



"Special Economic Zone "Saint Petersburg" JSC

-
- ▶ Concluding the investment agreements and monitoring the performance of obligations under them
 - ▶ Monitoring the implementation of the agreement on SEZ creation and the expenditure of budgetary funds allocated for the territory resettlement
 - ▶ Participating in the elaboration of perspective plans of SEZ development
 - ▶ Considering issues on the participation of new residents and introducing business plan to them
-

Functions:

-
- ▶ Attracting potential investors and administrating the processes of creation of the infrastructure by SEZ residents
 - ▶ Projecting and constructing SEZ infrastructure facilities
 - ▶ Managing and operating the facilities of the engineering, transport and another infrastructure of special economic zones
-

Contacts

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Ministry of Economic
Development of Russia



Administration of St. Petersburg