



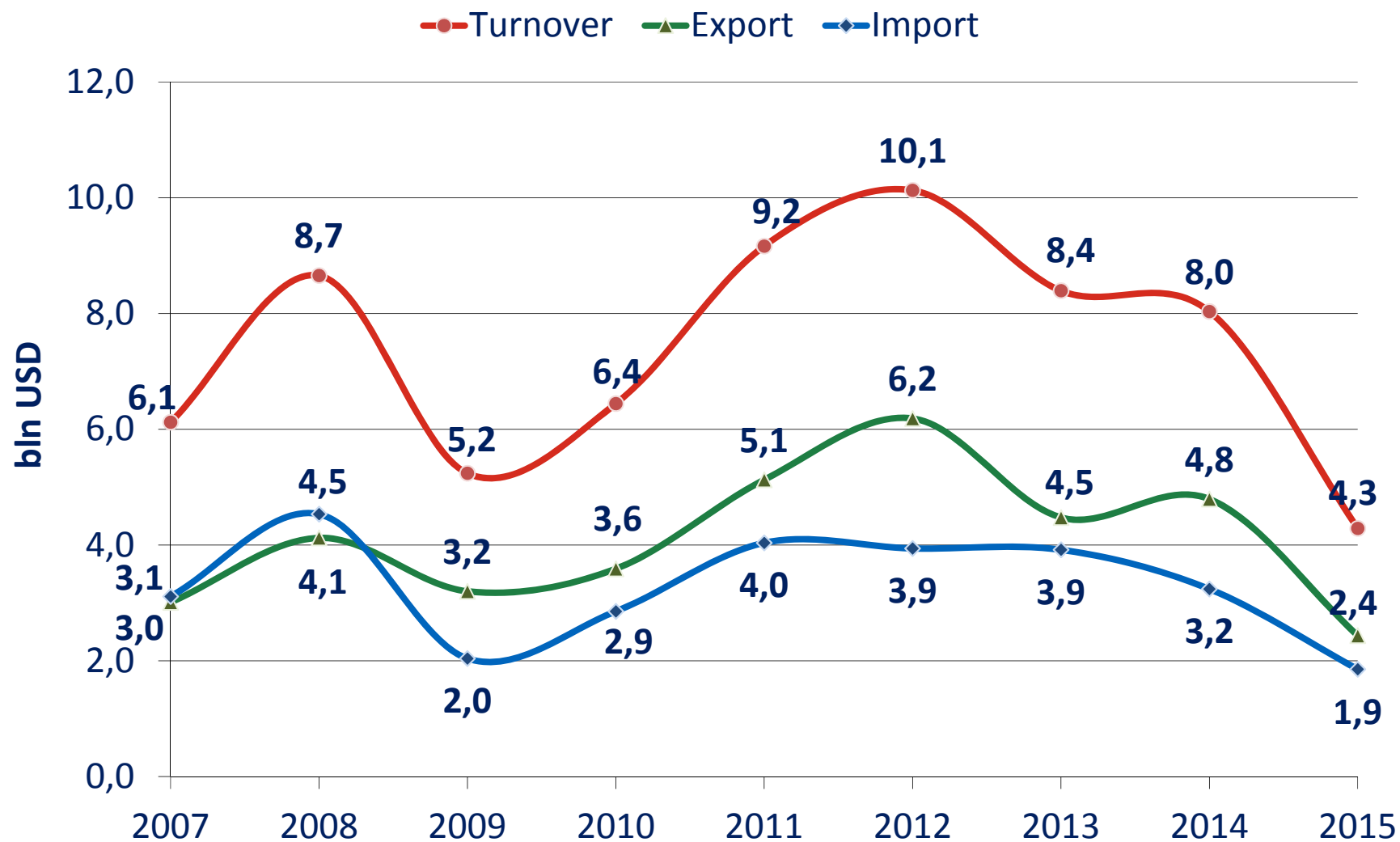
**The Ministry of Economic Development
of the Russian Federation**

Russia for investors: the key points

2016

Russia – Sweden

Bilateral Trade Relations



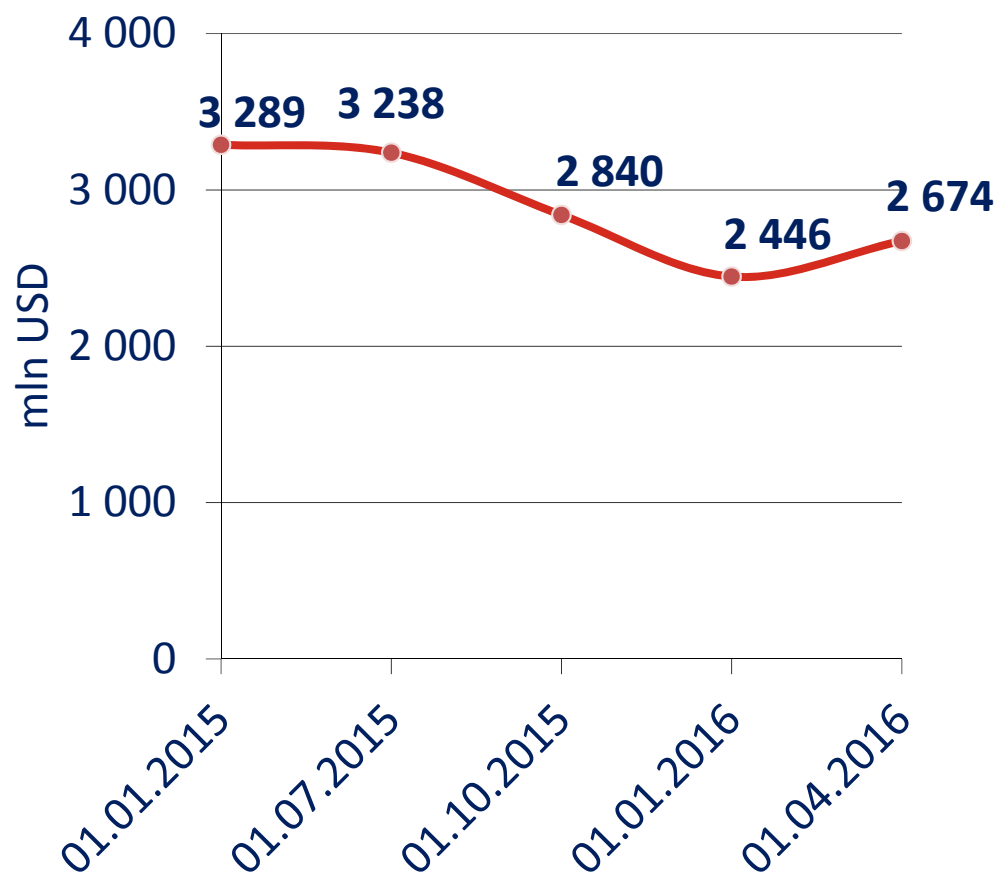
Russia – Sweden

Investment cooperation

**Accumulated foreign
investments in Russia,
mln USD (01.01.2016)**

| | | |
|----|------------------------|--------------|
| 1 | Cyprus | 94 417 |
| 2 | Luxemburg | 41 061 |
| 3 | Netherlands | 40 373 |
| 4 | Ireland | 31 727 |
| 5 | Bahamas | 21 374 |
| 6 | British Virgin Islands | 13 828 |
| 7 | Germany | 13 643 |
| 8 | Bermudas | 13 638 |
| 9 | Switzerland | 10 073 |
| 10 | France | 9 995 |
| 11 | UK | 6 835 |
| 12 | Finland | 6 761 |
| 13 | Austria | 5 541 |
| 14 | Jersey | 2 550 |
| 15 | Sweden | 2 446 |
| 16 | USA | 2 381 |
| 17 | China | 1 693 |
| 18 | Republic of Korea | 1 323 |
| 19 | Japan | 1 320 |
| 20 | Belgium | 1 063 |
| 21 | Kazakhstan | 1 035 |
| 22 | Italy | 966 |
| 23 | Turkey | 749 |
| 24 | Latvia | 712 |
| 25 | Singapore | 555 |

Sweden investments in Russia





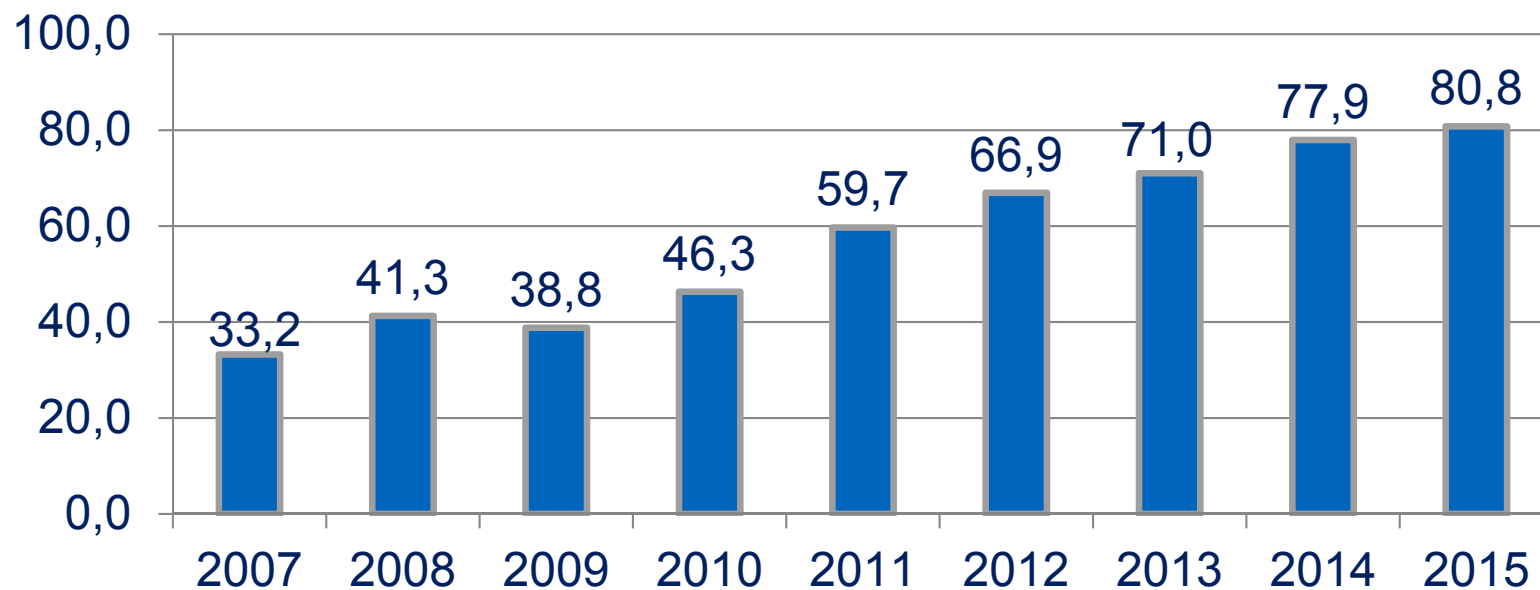
МИНИСТЕРСТВО ЭКОНОМИЧЕСКОГО РАЗВИТИЯ
РОССИЙСКОЙ ФЕДЕРАЦИИ
Минэкономразвития России



About Russian Economy

| | | | |
|------------------|---------------------------|--------|---|
| Jan.-Sept. 2016: | ❖ GDP | - 0,7% | ↓ |
| | ❖ Industrial production | +0,3% | ↑ |
| | ❖ Agricultural production | +3,0% | ↑ |
| | ❖ Unemployment | =5,2% | |
| | ❖ Inflation | =4,1% | |

Russia's GDP at current prices, trillion rub.



Measures to Improve the Investment Climate

Tax and Customs Regulation

- Improvement of customs administration *
- Improvement of tax administration *

Access to Infrastructure

- Enhancement of the availability of the energy infrastructure *

Demand for Production

- Support of the access to foreign markets and supporting export *
- Expansion of medium business access to procurement of infrastructure monopolies and publicly owned companies

Institutional reforms

- Development of competition and improvement of antimonopoly policy
- Improvement of business regulatory
- Improvement of valuation activities*
- Improvement of corporate management

**12 adopted roadmaps:
4 road maps executed
8 road maps in process**

Dealing with Construction Permits

- Improvement of urban planning legal regulation and business climate in the construction industry *

Registration procedures

- Optimization of property registration procedure *
- Optimization of legal entities and entrepreneurs registration procedures

Regions' Development

- Implementation of working Standard for executive bodies of the Russian Federation to ensure a favorable investment climate in the region



* Realization in process

Foreign Investment Advisory Council



INCLUDES 54 INTERNATIONAL COMPANIES AND BANKS:

THE KEY INSTRUMENT:

in promotion of interests of the companies at the government level



Russia and Other Countries: International Rankings

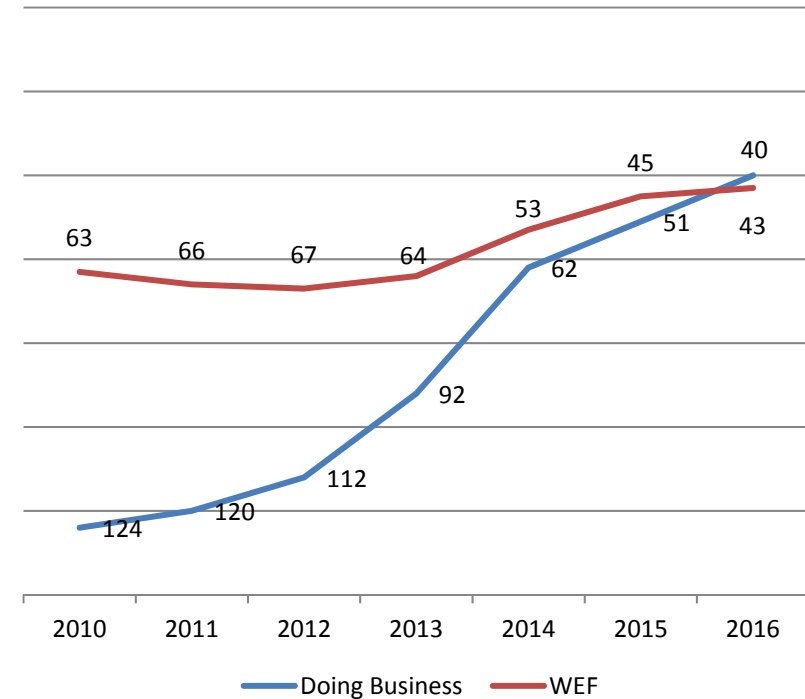
The World bank's Doing Business ranking

| | 2010 DB 2011 | 2011 DB 2012 | 2012 DB 2013 | 2013 DB 2014 | 2014 DB 2015 | 2015 DB 2016 | 2016 DB 2017 |
|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Russia | 124 | 120 (4↑) | 112 (8↑) | 92 (20↑) | 62 (30↑) | 51 (11↑) | 40 (11↑) |

World Economic Forum's Global Competitiveness Index

| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|--------|------|------------|------------|------------|-------------|-------------|------------|
| Russia | 63 | 66 (3↓) | 67 (1↓) | 64 (3↑) | 53 (11↑) | 45 (11↑) | 43 (2↑) |

Ranking progress of Russia



For the last 3 years Russia shows **POSITIVE DYNAMICS** in the rankings estimating a business environment

RUSSIAN EXPORT CENTER IS A “ONE-STOP-SHOP” OF EXPORTER SUPPORT





EXIAR PRODUCTS

For exporters:

- ? Supplier credit insurance
- ? Insurance of short-term accounts receivable

For investors:

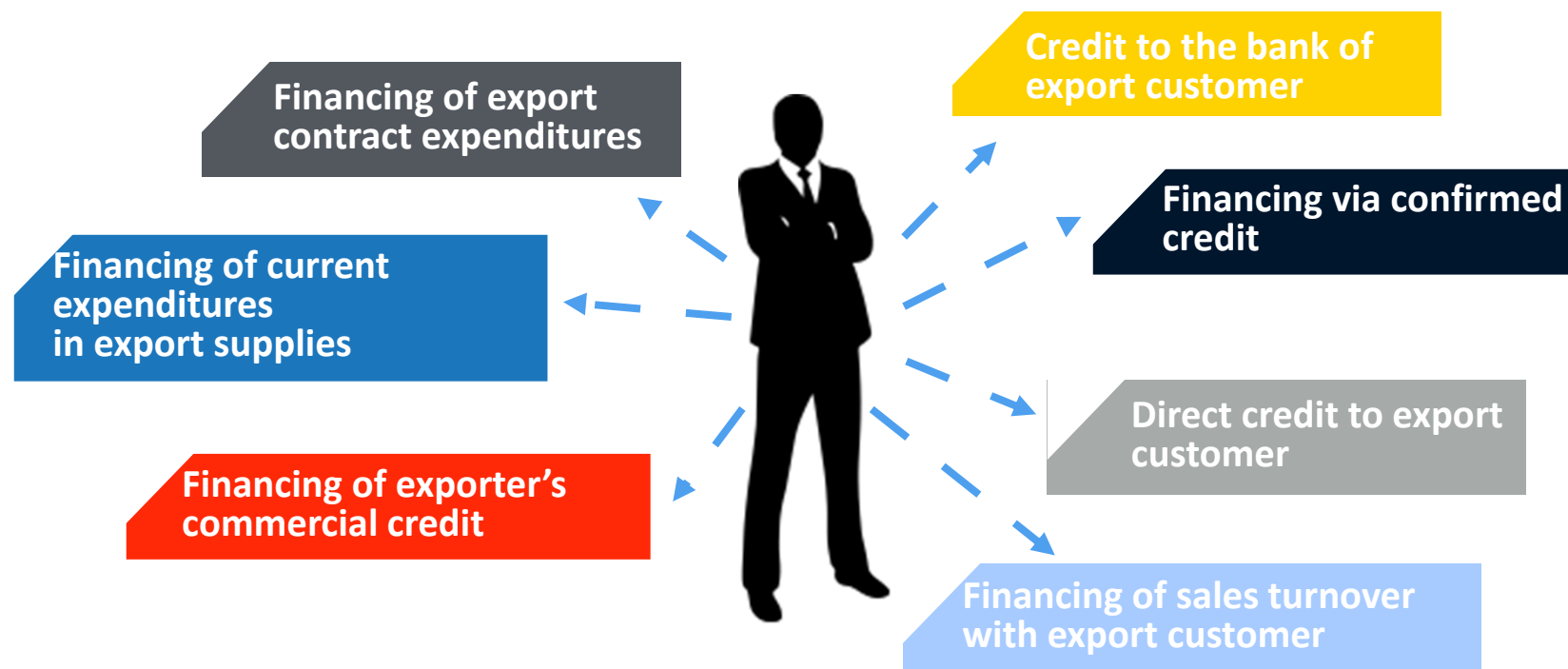
- ? Russian investments insurance abroad

For banks:

- ? Insurance of confirmed credit
- ? Buyer's credit insurance
- ? Export factoring insurance
- ? Insurance of credit for exporter's working capital financing



CREDIT PRODUCTS



SME support system of RSMB Corporation

Russian Small and Medium Size Business Corporation (RSMB Corporation)

MAIN ACTIVITIES

One-stop-shop window for providing support to SMEs
and organizations of support infrastructure

- Access to purchases of largest companies with state ownership;
- Information and marketing support (Business Navigator tool);
- Finance (loan and guarantee support);
- Property support;
- Legal Support.



Eurasian Economic Union



Created in 2014, started up in **2015**
replaced Eurasian Economic Communion

Members:

Russia | Belarus | Kazakhstan
Armenia | Kyrgyzstan

Free Trading Zone with Vietnam

REGIONAL MARKET FACTS:

| | | | |
|--------------|----------------------|-------------|------------------------------|
| 182,7 | mln people | 3,7% | world exports |
| 3,2% | world GDP | 2,3% | world imports |
| 18,4% | world gas production | 3,7% | world industrial production |
| 14,6% | world oil extraction | 5,1% | world electricity generation |