



Kaluga Region

KALUGA REGION

— THE BEST
OPPORTUNITY
FOR BUSINESS

20 17

206.3 mln \$

foreign trade turnover of Kaluga
Region with the Kingdom of
Sweden in January-September
2017

127 mln \$

foreign trade turnover of Kaluga
Region with the Kingdom of
Sweden in 2016

growth of the foreign
trade turnover
in January-September
2017

140%

4.3%

share of the Kingdom of Sweden
in the total volume of foreign trade turnover
of Kaluga Region in January-September 2017

2.7 %

share of foreign
trade turnover
in 2016

56%

growth of share
of foreign trade turnover
in January-September
2017



VOLVO

2007

Signing of the investment
agreement to cooperate

2009

Opening
of truck production



AstraZeneca 

Signing of the investment
agreement to cooperate

2010

Startup of the medicine
production

2015

AstraZeneca 




BONG


THE LINDE GROUP



Million
EURO
Investments



Million
EURO
Investments



Million
EURO
Investments

Startup
of the
production
2006



Million
EURO
Investments

Startup
of the
production
2013

> **160**
INVESTMENT
PROJECTS



The collage features a wide variety of logos, including:

- AstraZeneca** (large central logo)
- The Linde Group** (large central logo)
- Volvo** (large circular logo)
- Bosch** (large red logo)
- Bong** (large blue logo)
- Fuyao Glass** (blue diamond logo)
- Citroën** (silver chevron logo)
- Continental** (orange logo with horse)
- SKODA** (black and white logo)
- Novo Nordisk** (blue logo with cow)
- Stada** (red and white logo)
- Berlin-Chemie Menarini** (black and white logo)
- Total** (red and blue logo)
- Hemofarm** (orange and white logo)
- Samsung** (blue oval logo)
- Metro** (blue and white logo)
- Maule** (black logo)
- Ge** (blue and white logo)
- Lenovo** (red, white, and blue logo)
- Steeelpaint** (black logo)
- Galenika** (blue and white logo)
- Bionorussia** (blue and white logo)
- L'Oréal** (black logo)
- Cellino Group** (black logo)
- Rhenus Logistics** (black logo)
- Volvo** (large circular logo)
- Continental** (orange logo)
- Bosco** (red and white logo)
- Reydel** (blue and white logo)
- Flint Group** (red logo)
- ela[container]** (black logo)
- Zuegg** (blue logo)
- Pvd** (red logo)
- Gestamp** (black logo)
- Scherdel** (blue logo)
- Gonvarri Steel Industries** (blue logo)
- Freight Village RU** (red logo)
- Pani** (yellow logo)
- Orac Decor** (black logo)
- Nestlé** (blue logo with bird)
- faurecia** (blue logo)
- Ypp** (blue logo)
- Bepeler** (blue logo)
- Ruuki** (red logo)
- Nlmk** (blue logo)
- EFES** (blue logo)
- Etex** (red logo)
- LEAR CORPORATION** (red logo)
- PEUGEOT** (blue logo)
- POCAGON** (blue logo)
- RENAULT** (blue logo)
- FUCHS** (red logo)
- VW** (blue logo)
- KRAFTWAY** (blue logo)
- DB SCHENKER** (red logo)
- TACKOM** (blue logo)
- MEPKATOP** (green logo)
- WOLF SYSTEM** (yellow logo)
- ESPO GROUP** (blue logo)
- KILTO** (blue logo)
- CONTECH** (red logo)
- GEFCO** (blue logo)
- bosal** (red logo)
- Lemminkäinen** (red logo)
- PalladioZannini** (blue logo)
- STORAENSO** (red logo)
- Sanatmetal** (green logo)
- LOTTE** (red logo)
- АГРОУМБЕСТИ** (blue logo)
- bioflavon** (blue logo)
- ARKHBUM** (blue logo)
- LEMKEN** (green logo)
- МИРАТОПГ** (red logo)
- ILMIX GROUP** (blue logo)
- MAGNA** (black logo)
- transpact** (blue logo)
- son-marco** (red logo)
- KT&G** (black logo)
- Северсталь** (red logo)
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5

Total area

29 800 km²



Population
1.01 mln

Distance between
the border
of Kaluga Region
and Moscow
(Moscow Ring Road)
68 km



2

MULTIMODAL TRANSPORT AND LOGISTICS CENTERS

0 km – to borders
of New Moscow (Central Ring Road)
> 600 ha – total area
> 500 TEUs per year – capacity

**“FREIGHT
VILLAGE”
FEDERAL FORMAT**

- car, railway and air communication
- customs terminal, cross-dock warehouses
- production areas
- forwarding service
- hotels, truck-stops, shops

ANCHOR POINT OF NEW “SILK ROAD”



LOGISTICS ITINERARIES

1. KALUGA REGION — PARTICIPANT OF NEW SILK ROAD
2. NEW ROUTE VORSINO — SHILONG

/ 2017





AGRICULTURE

AUTOMOTIVE

PHARMACEUTICAL

INNOVATIVE TECHNOLOGIES

KALUGA REGION IMPLEMENTED A CLUSTER APPROACH



- German agricultural technical center
- Localization of production of milking robots
- Food products logistics

3 OEM-producers,
27 manufacturers of components

- Export-oriented production
- Cooperation with regional manufacturers

63 cluster's participants

- Production of pharmaceutical substances
- Research base

**Nuclear power
engineering**

**Composite
materials**

Radiation medicine



12 **INDUSTRIAL
PARKS**

2 **Special
Economic Zone
SITES**

**Greenfields
Brownfields
Build-to-Suit**

100
residents

7 500 ha — total area

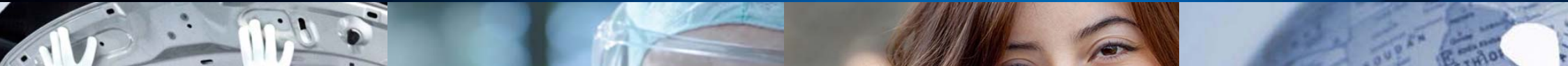
Regional industrial parks were
the first in Russia to be certified

0% {
customs preferences
land tax
income tax
property tax
VAT

12
residents

1 024 ha — total area

Regional management



AUTOMOTIVE TRAINING CENTER

100
training
programs

13 000
specialists
trained

PROFESSIONAL TRAINING

80
training
lines

33
colleges and
vocational schools

CLASSICAL EDUCATION

7 500

graduates
yearly

INTERNATIONAL SCHOOL

**International
diploma**

**Pre-school
education center**

5

SIMPLE STEPS:

**Apply the Regional
Development Agency
of Kaluga region
(RDA)**



Selection
of a
site



Registration
of legal
entity



Construction
and startup
of a production



Support



INVESTOR



Regional Development
Agency of Kaluga region
(RDA)

- Benefits and preferences
- Industrial parks and SEZ
- State structures and development institutions
- Potential business partners
- Human resources and infrastructure for life

01



EASY ENTRANCE

"Single Window"
Absence of barriers
Free project support at all stages

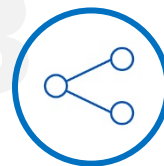
02



KALUGA REGION'S GEOGRAPHICAL LOCATION

Communications and market
Minimal logistics costs 20 mln
residents within a 180-km radius

03



ALL NEEDED SERVICES AT NEW SILK ROAD

10 days to Dalian

04



INDIVIDUAL APPROACH TO EACH INVESTOR: WE BUILD THE INFRASTRUCTURE FOR YOU

Personal manager

05



SUCCESSFUL CLUSTER DEVELOPMENT BASED ON CLEAR ECONOMIC STRATEGIES

06



SWEDISH COMMUNITY OF KALUGA REGION

07



HIGH INTELLECTUAL AND HUMAN RESOURCE POTENTIAL

TOP5

Among
85 Russian regions

INVESTMENT CLIMATE RATING

Top rated in the categories:
regulatory environment
business development
institutions



Kaluga Region

Welcome

to Kaluga Region
