



Dear Sir/Madame,

My name is Ekaterina Ivanova, I represent business development department of EVA trade Ltd (Moscow, Russia).

We are looking for a business partner or a distributor of our products in the territory of your country.

About us:

EVA trade Ltd is a growing leader in the production of car air fresheners located in Moscow, Russia. Being engaged in the production of car fresheners since 2009, we have accumulated invaluable expertise, learnt the manufacturing process at major factories in Japan, China and Europe. All our product family is based on formulas designed by the best chemical institutes of Russia. We select only top-quality raw materials and components and permanently improve the characteristics of our products.

Our advantages:

- **We have our own factory in Russia.** In 2016 our company unwrapped its own production of car air fresheners in Moscow. All car air fresheners under Tensy brand name are locally produced at our own production facilities. We do not purchase ready-made products from other manufacturers.
- **We have our own laboratory** in our facilities. Since 2017 our company has a special in-house unit for the elaboration and testing of products, which allows us to give a more creative approach to the production process, select the most suitable aromatic compositions and produce excellent and safe products at a competitive price.
- We offer you **the widest and most complete range of car air fresheners on the market.**
- **Exclusive fragrances.** We have a collection of exclusive perfumes from world famous perfume houses. Our company cooperates directly with European plants of flavors and fragrances where car freshener compositions are exclusively custom-made for us.
- **Tester - a capsule** incorporated in the packing that can be opened and closed so that a customer can test a fragrance without damaging the packaging. Thanks to this capsule our sales increased by more than 70%.
- **High quality products and packaging.**
- **Competitive prices.**
- **Customization:** Since we are manufacturers and professionals, we can customize our products according to special requirements of our customers:
 1. Design the customer's packages with their or our own brand.
 2. Elaborate fragrances and scents in line with the requirements and tastes of the local market. This is done by sending us perfume sample to be manufactured in our facilities; then our chemists create similar scents and send samples for the client's approval before starting mass production.
- **Price-quality correlation:** We also outperform all our competitors in terms of units of products per package whereas the quality of the products is always maintained at high levels.

Our goal is to enter the local market with the help of an exclusive partner or a distributor, either under our brand or partner's brand, with the best prices and quality. We are ready to deliver products under our brand name or your own brands.

Types of Air Fresheners:

METHOD OF MOUNTING: hanging, placing under the seat, on the deflector, on the dashboard

BY FILLING: gel, liquid, granules, on a wooden basis, on a cardboard basis, ceramic, organic fiber

BY DESIGN: jars, bottles, bags, cardboard figures, wooden figures

Our Products:

EXCLUSIVE car air freshener line series:

KZ-Exclusive series



TA-Exclusive series



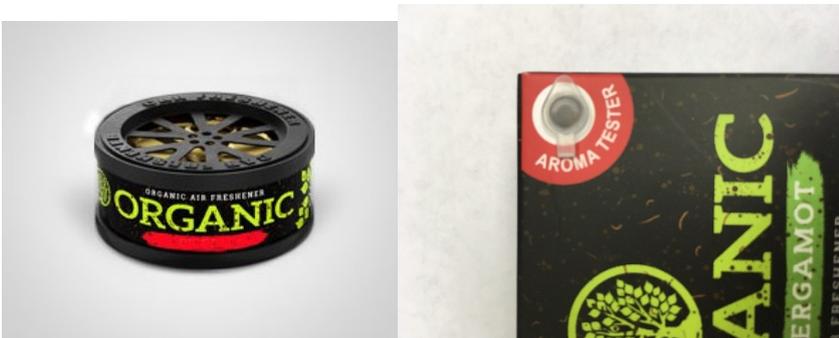
TB-Exclusive series



TK Exclusive series



TO series



TTS Exclusive series



TTE Exclusive series



You are welcome visit our website to know more about us and our products by using the following link:
<https://www.aromru.com/>

We would be pleased to start communication and a fruitful business relationship with you.

**Best regards,
Ekaterina Ivanova**

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