

# KALUGA REGION

INVESTMENT POTENTIAL

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2017



Kaluga  
Region

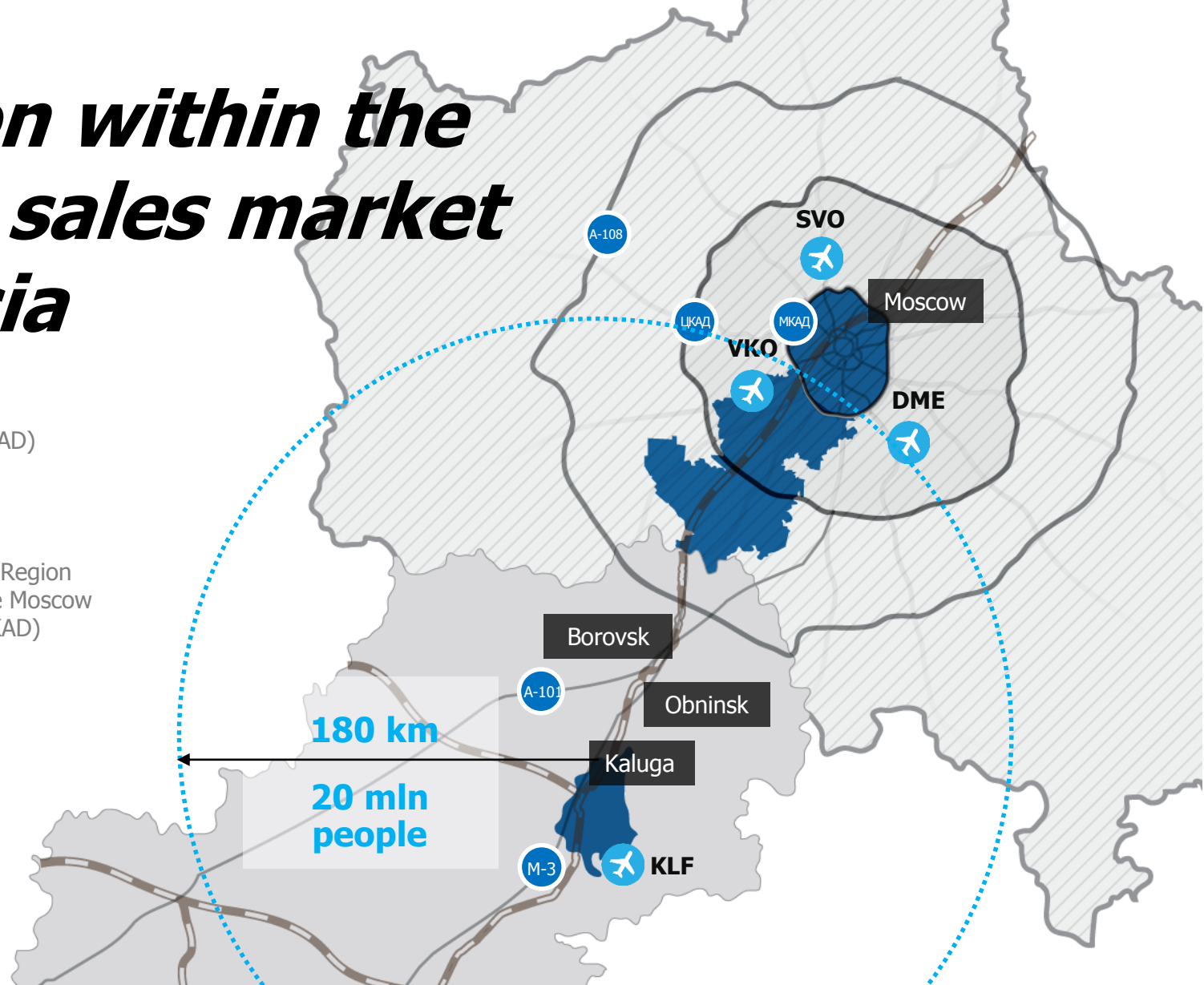
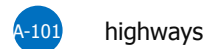
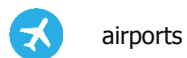
# Location within the largest sales market in Russia

Distance from Kaluga to Moscow (The Moscow Automobile Ring Road-MKAD)

**165 km**

Distance from the Kaluga Region boundary to Moscow (The Moscow Automobile Ring Road-MKAD)

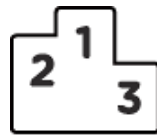
**68 km**



# ◆ KALUGA REGION ATTRACTIVENESS FOR BUSINESS LOCALIZATION



Unique location inside the greatest sales market of the Russian Federation



Leading positions of the region in investment climate among the Russian regions



High dynamics of industrial development in the region



Possibility of cooperation with existing enterprises in the region



Large variety of industrial sites



Preferential tax and customs regime in SEZ



High-quality of transport and logistics infrastructure



High quality and availability of labor resources



Attractiveness of the region for living



Progressive team of the regional administration  
Free support and supervision of projects implementation

A background image showing three business professionals in dark blue suits looking at documents on a table. The image is slightly blurred and has a blue tint.

# ◀ *INVESTMENT CLIMATE*

## 3<sup>rd</sup> place

National rating of investment climate in the regions of the Russian Federation, 2016

among

# 81

regions of  
the Russian Federation

**The highest score  
in the categories:**  
regulatory environment  
institutions for business  
support of small business

# ◀ *OUR DEVELOPMENT INDICATORS*

**160**

investment projects under implementation

**94**

investment projects implemented since 2006

**28**

new agreements signed by investors in 2016

**7**

new production started in 2016

**₽ 368,1 bln**

investments since 2006

**8,6%**

the growth of industrial production in 2016 relative to 2015

**₽ 497,3 bln**

the volume of goods dispatched by the 11 months of 2016

5

Kaluga Region started its active development and investments attracting in 2006. Currently we achieved the high rates of development, what is proved by official statistics. We are not satisfied with what has already been achieved, there were signed 28 new agreements with investors in 2016. Leading international companies allocated its factories in the Kaluga region, we have launched 7 new manufacturers in 2016.

# ◀ WE PRODUCE



Cars  
and trucks



Steam  
and gas turbines



Railway  
constructions



Locomotives



Cast-iron  
and steel wares



Construction  
materials



Radio-electronics



Pharmaceutical  
products



Paper  
and wood wares



Furniture  
and other goods



Logistics



IT



L'ORÉAL



FUUKKI



BENTELER



MAHLE



CONTITECH



GRIMME



LOTTE



Северсталь



ЭКОНИВА



METRO



basal



Lemminkäinen



FlintGroup

ela[container]

KT&G



STEELPAINT







# ◀ PROJECT IMPLEMENTATION PERIOD



**Industrial park Rosva**

Construction start:  
February 2013

Start of production:  
July 2014



**ContiTech**



**Industrial park Vorsino**

Construction start:  
September 2007

Start of production:  
July 2008



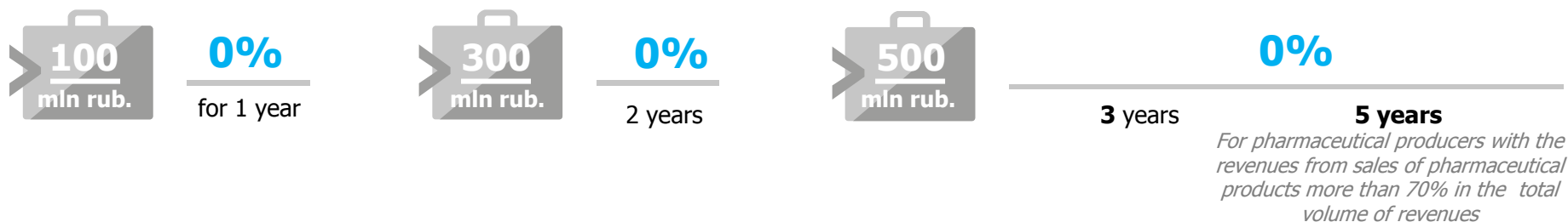
**Samsung**

# **Kaluga Region: tax benefits**

*Depending on the amount of investments in the project*

## **Property tax benefits :**

*Basic rate of organization property tax in Kaluga Region — **2,2%***



## **Profit tax benefits:**

*Basic rate of organization profit tax in Kaluga Region — **18%\*** (17% for 2017-2020)*



*Privileged period of taxation begins on the date of filing of the application for the tax benefits, but not latter than within four consequent tax periods since including the investment project in the investment projects' register (for pharmaceutical producers there is no limitation on the period of filing of the application for tax benefits).*



# *Obninsk – a city of science*

Development  
of production technologies in  
the field of fine organic  
synthesis

Development  
and production  
of composite materials and  
structures

Radio medicine,  
production  
of radiopharmaceuticals

More than  
**10,000**  
scientists  
and researchers

**13**

Research  
institutes

**3**

State Scientific Centers  
of the Russian Federation

# ◀ PERSPECTIVE DIRECTIONS



Pharmacy



Agribusiness



Innovation & IT



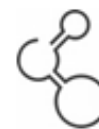
Agricultural  
machinery parts



Production  
of construction materials



Medical  
equipment  
and expendable materials



Production  
of food flavors  
and extracts



Logistic and distributive  
centers

# ◀ PERSPECTIVE SITES FOR ENTERPRISE PLACEMENT



1

## **SEZ «Kaluga»**

1042 ha in area

Tax benefits

Customs preferences

State guarantees

2

## **Industrial parks**

Ready infrastructure

Close proximity to transport  
and logistics complex

3

## **Brownfields**

Ready sites at local enterprises

Possibility of quick business  
start up

Cost saving

# ◀ **SEZ «Kaluga»**

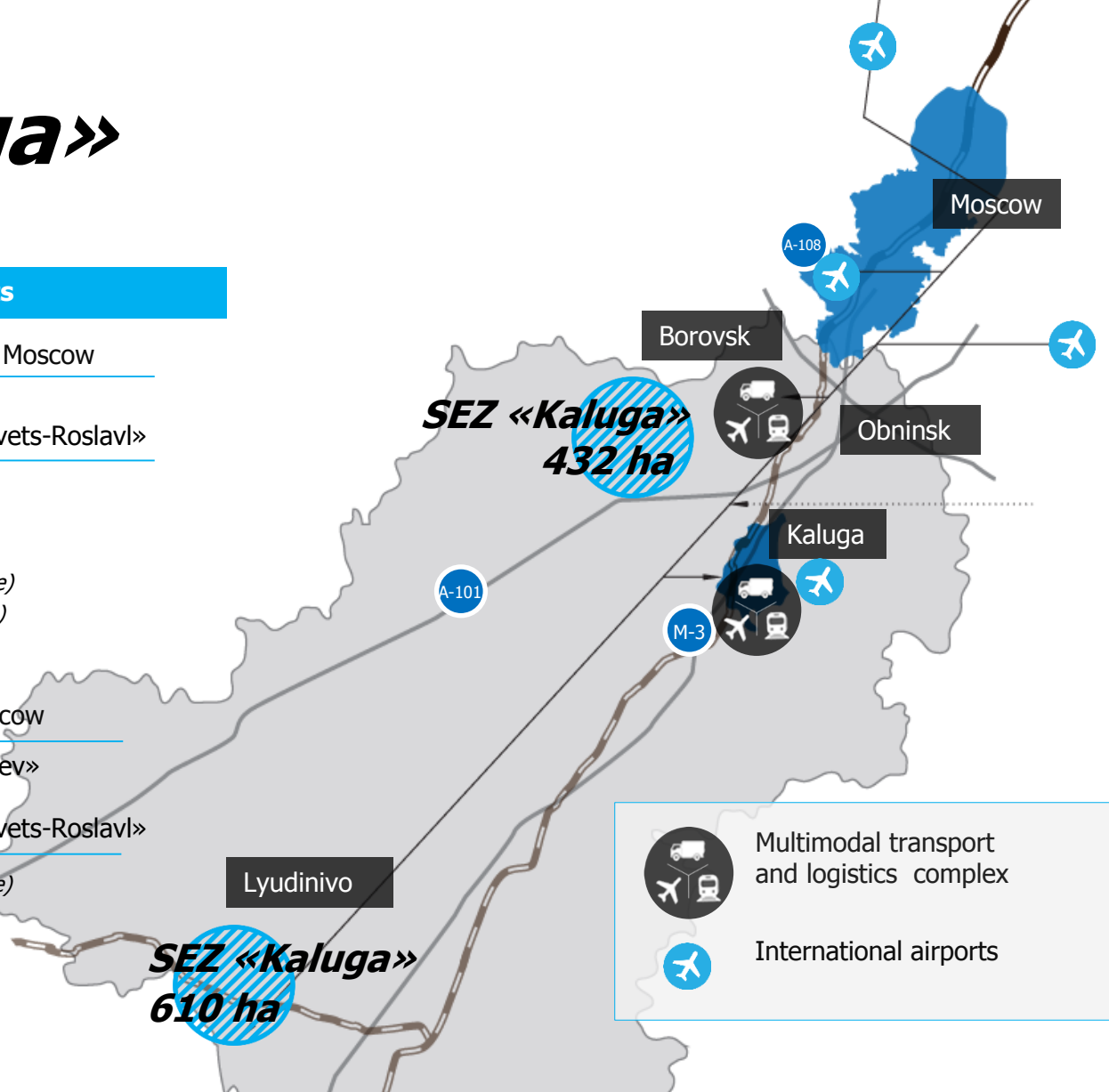
## Location / Distance to the international airports

**Lyudinovo site:** 170 km from Kaluga, 350 km from Moscow

- 23 km to the highway M-3 «Moscow-Kiev»
- 60 km to the highway A-101 «Moscow-Maloyaroslavets-Roslavl»
- «Bryansk» – 86 km (*approximately 1,2 hours drive*)
- «Kaluga» – 183 km (*approximately 2,5 hours drive*)
- «Vnukovo» – 300 km (*approximately 4,5 hours drive*)
- «Domodedovo» – 310 km (*approximately 4,5 hours drive*)
- «Sheremetyevo» – 360 km (*approximately 5 hours drive*)

**Borovsk site:** 95 km from Kaluga, 80 km from Moscow

- The site is located on the highway M-3 «Moscow-Kiev»
- 6 km to the highway A-108 «Moscow Big Ring»
- 15 km to the highway A-101 «Moscow-Maloyaroslavets-Roslavl»
- «Sheremetyevo» – 150 km (*approximately 2 hours drive*)
- «Vnukovo» – 60 km (*approximately 1 hour drive*)
- «Domodedovo» – 90 km (*approximately 1 hour drive*)
- «Kaluga» – 85 km (*approximately 1,5 hours drive*)



# SEZ: Tax benefits and preferences

# 0%

Corporate property and transport tax for 10 years

Land tax for 5 years

Import duties and VAT

## Income tax for priority directions:

**0%** till 31.12.2017   **3%** 2018-2020   **5%** 2021-2022

**8%** 2023-2024   **10%** 2025-2026   **13,5%** till the expiration date of SEZ

For other types of economic activity:

**5 %**  
till 31.12.2022

**9 %**  
2023-2026

**13,5 %**  
till the expiration date of SEZ

# *SEZ: infrastructure and services*

The land plot is available for rent to the investor after receiving a status of resident of «Kaluga» SEZ

Free of charge

road

power supply

gas supply

water supply

drainage

downpour  
sewage

Connection points  
close to the border  
of the land plot

**Technological  
connection  
to the amenities  
is free  
of charge**

In December 2016 the Ministry of economic development of the Russian Federation adopted a decision on additional financing for the SEZ "Kaluga": there will be allocated 3,250 million rubles for the construction of engineering infrastructure till 2018



# ◀ INDUSTRIAL PARKS



**7555 ha**

total area of the industrial parks

**4497,8 ha**

vacant for production placement

Close proximity to the enterprises  
of the region

Ready infrastructure

# ◀ *Brownfields*



Favorable geographic location



Possibility to use existing infrastructure of the enterprise



Possibility for technological and HR cooperation

**100 000 m<sup>2</sup>**

Production areas, ready for production placement

# ◀ FREIGHT VILLAGE RU





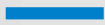
Multimodal  
terminal

Modern station  
of customs control

Warehouses  
of Class-A cross-dockings  
type

Freight airport  
«Ermolino»

# ◀ **«SILK ROAD»** **FOR EURASIA**

-  New Silk Road – 14 days
-  Transportation through the Far East– 35 days
-  Sea freight– 50 days





# INTERNATIONAL AIRPORT «KALUGA»

National exhibition of infrastructure for the civil aviation NAIS-2016

The best regional airport in the category up to 0.5 million passengers per year

Handling capacity  
(passengers/hour)

**100**

Expected passenger flow (people/year)

**250 000** к 2020

**500 000** к 2030



# ◀ EDUCATION AND PERSONNEL

## Professional education

**Specialized centers of dual education**

## Classical education

**21** higher professional education institutions

**7500** graduates annually

# ◀ REGION FOR LIFE

International  
hotels

International  
School

Event tourism

Development  
of rental housing



**72**  
Hotels in Kaluga  
and Kaluga region

The international  
bachelor  
certificate **IB**

**5th place**  
among 85 regions of the RF  
for the development of tourism

**622,5 m<sup>2</sup>**  
of commissioned  
housing in 2016



# *INVESTKALUGA.COM*



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development of Kaluga Region

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