



KALININGRAD REGION TERRITORY OF OPPORTUNITIES



KALININGRAD REGION
DEVELOPMENT
CORPORATION



GEOGRAPHIC LOCATION



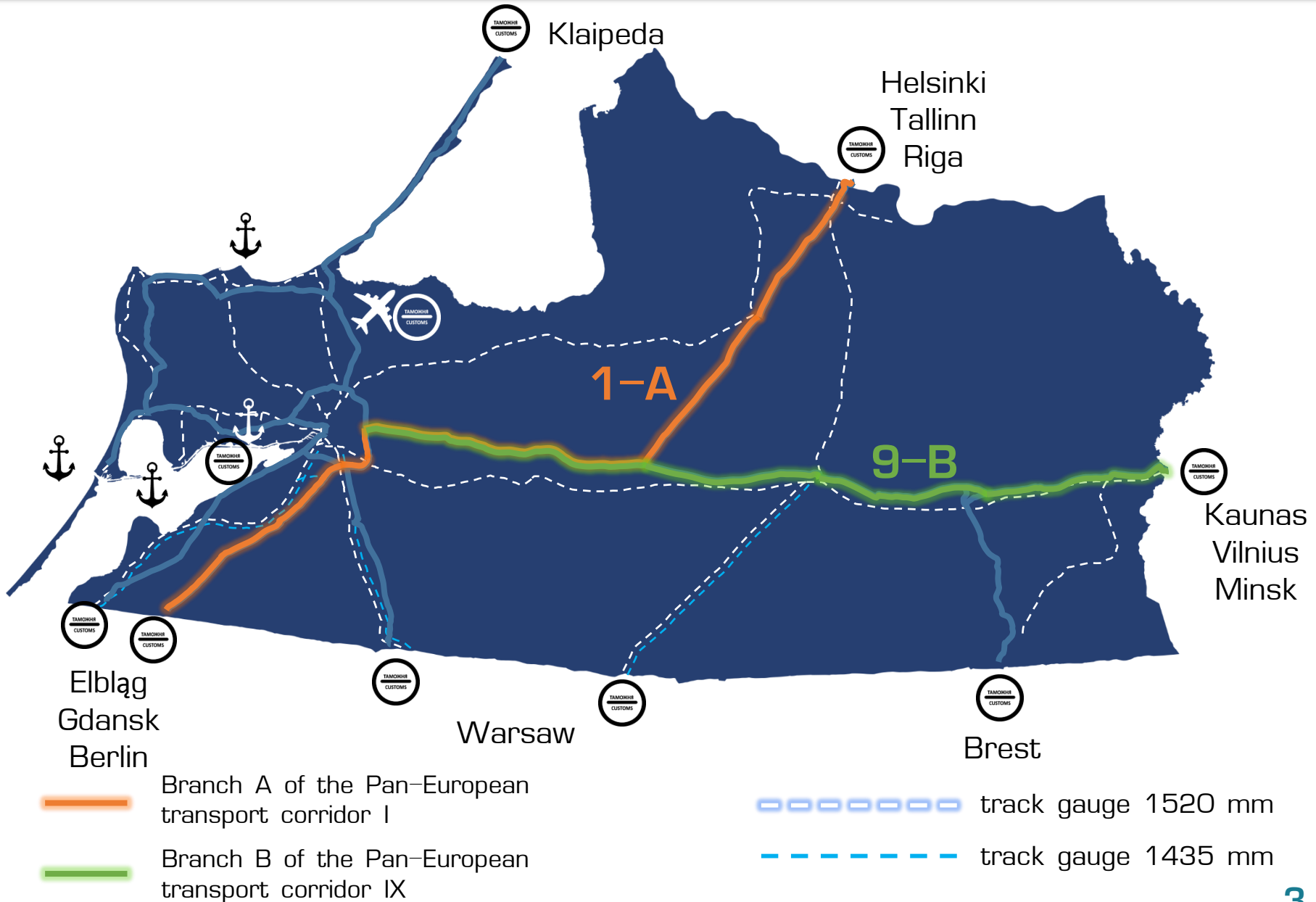
KALININGRAD REGION
TERRITORY OF OPPORTUNITIES

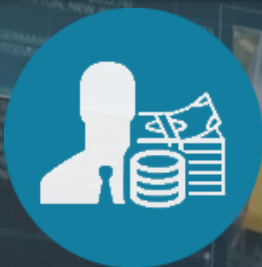


LOGISTICS ADVANTAGES



KALININGRAD REGION
TERRITORY OF OPPORTUNITIES





FIXED CAPITAL INVESTMENTS

50

MLN RUBLES FOR THE FOLLOWING SECTORS:

- TOURISM
- PROCESSING INDUSTRY
- FISHERY AND FISH FARMING
- AGRICULTURE

150

MLN RUBLES FOR OTHER SECTORS



50% OF THE CURRENT RATES



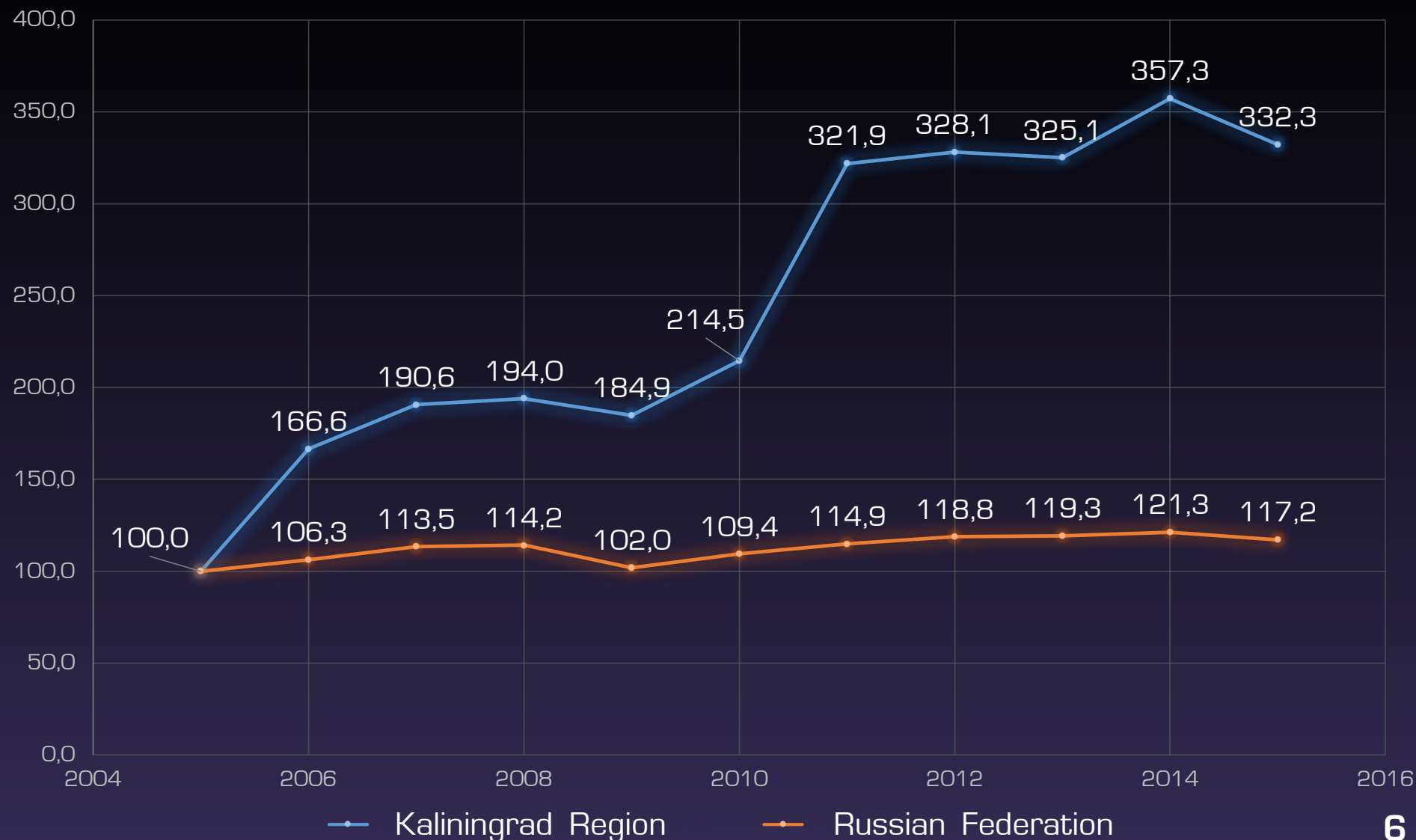
- IMPORT OF RAW MATERIALS AND COMPONENTS WITHOUT CUSTOMS DUTIES AND VAT
- THE LAND RENT DOES NOT CHANGE DURING THE ENTIRE TERM OF THE LEASE
- NON-APPLICATION OF MEASURES INCREASING THE RESIDENT'S TAX BURDEN
- LABOUR MARKET SUBSIDIES
- RAILWAY TRANSPORTATION SUBSIDIES

**THE SPECIAL ECONOMIC ZONE
COVERS THE ENTIRE TERRITORY OF
THE REGION (IN EFFECT UNTIL 2031)**



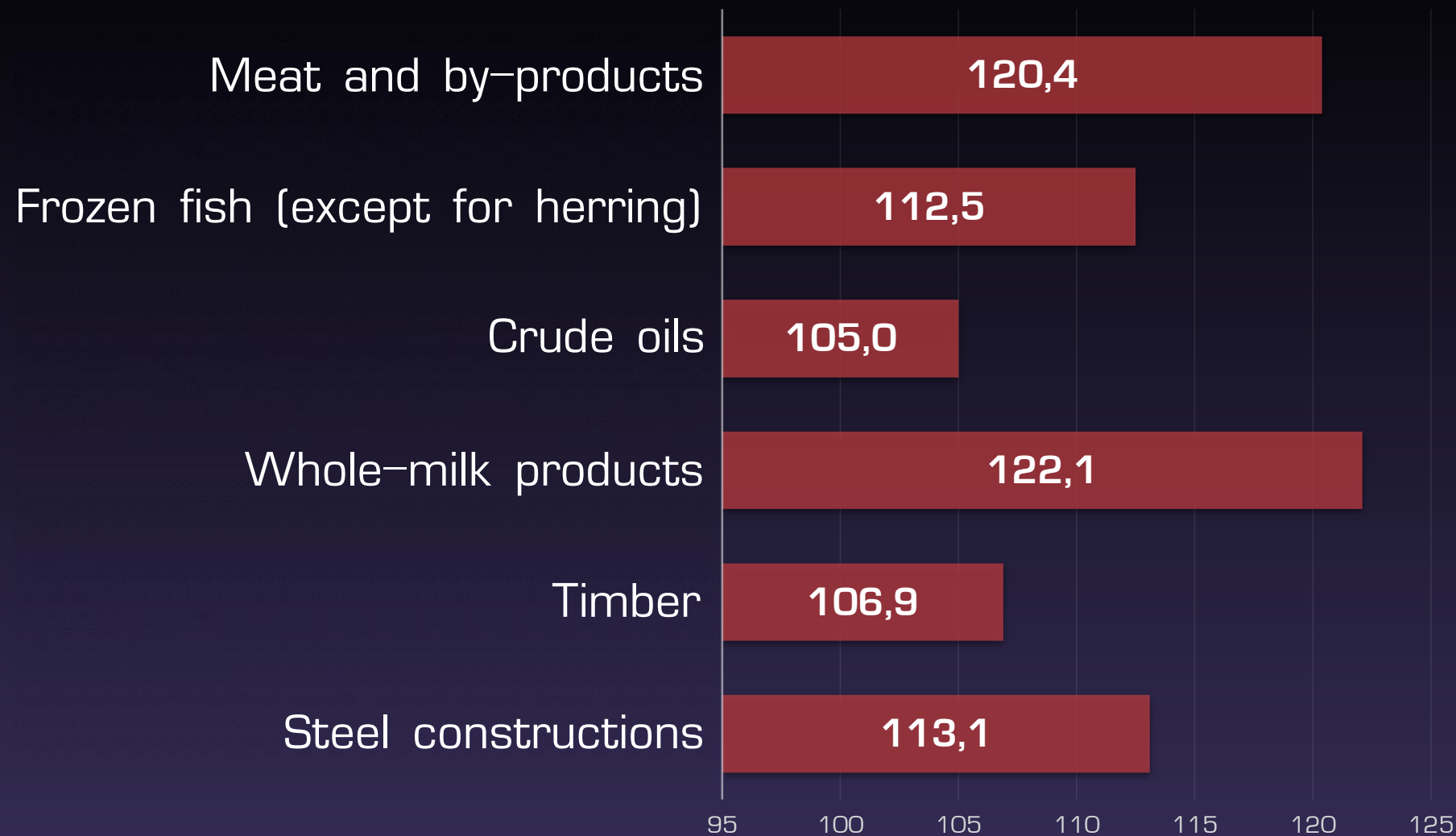


INDUSTRIAL PRODUCTION INDEX, % (2005=100)





PRODUCTION IN PROCESSING INDUSTRIES, % (2015 к 2014)





GRP OF THE KALININGRAD REGION, bln euro

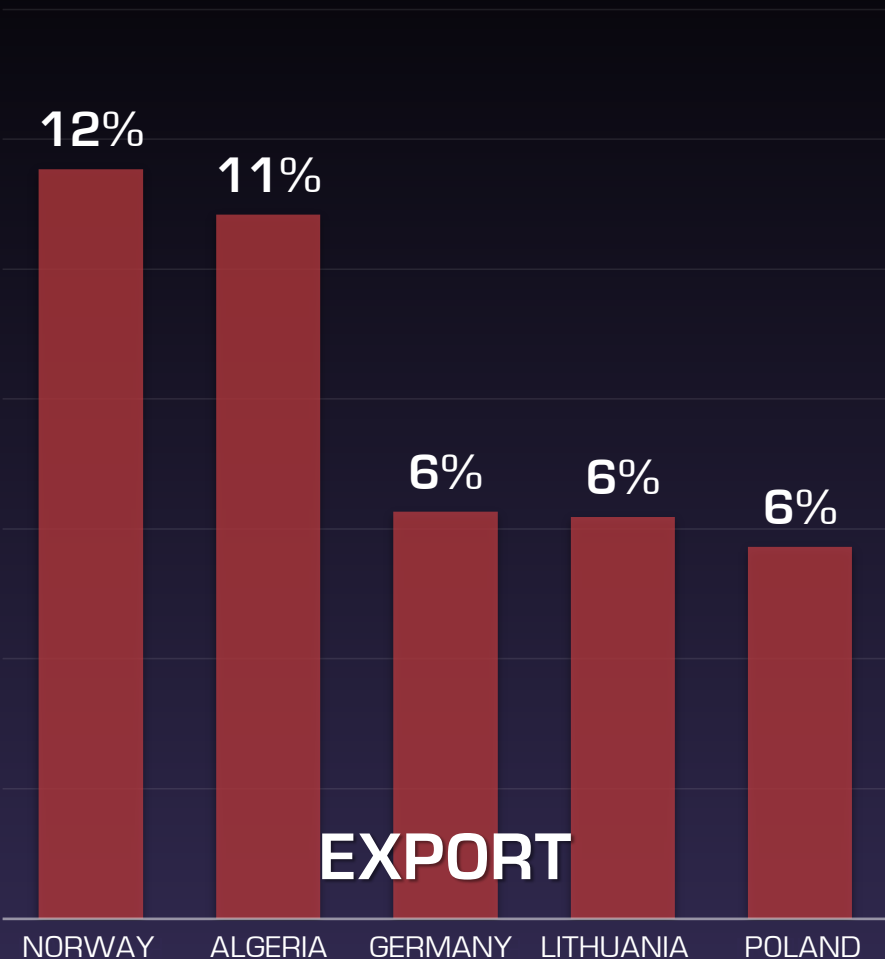


FIXED CAPITAL INVESTMENTS, bln euro



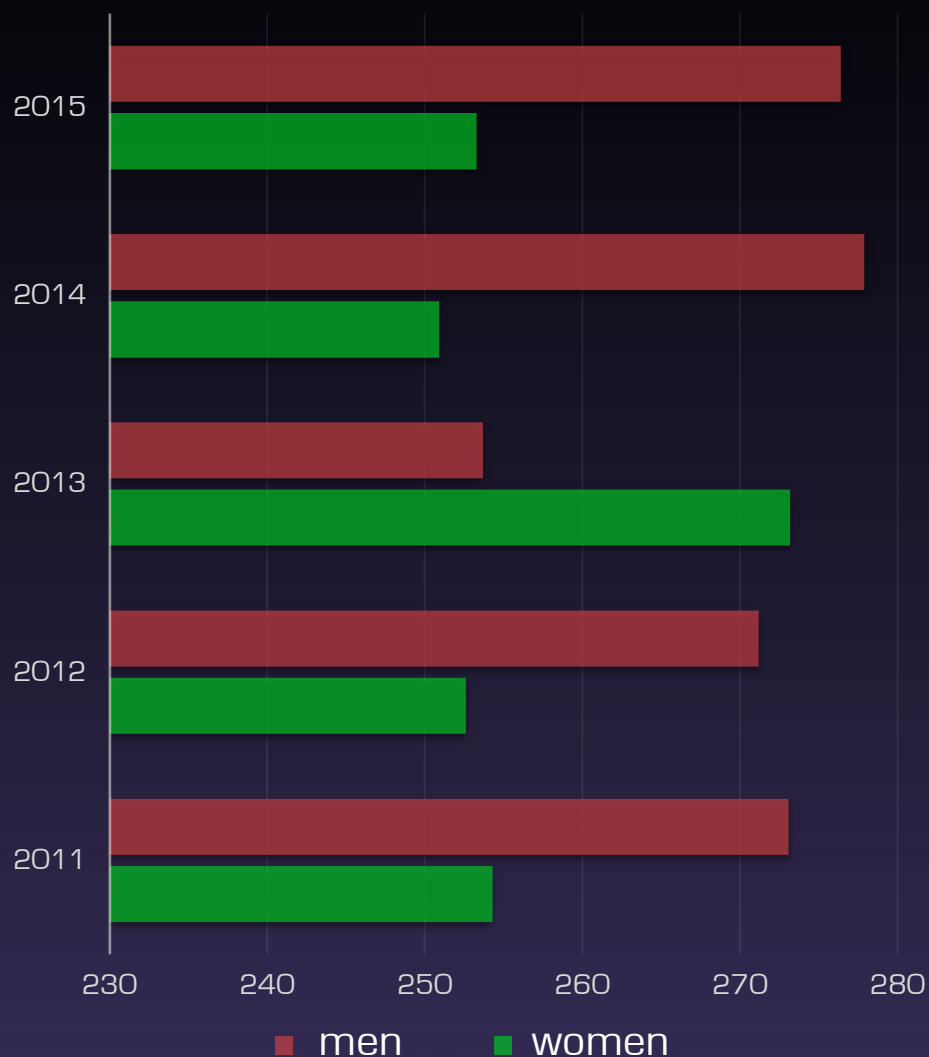


EXPORT AND IMPORT OF THE KALININGRAD REGION for 11 months of 2016. TOP-5 countries, %

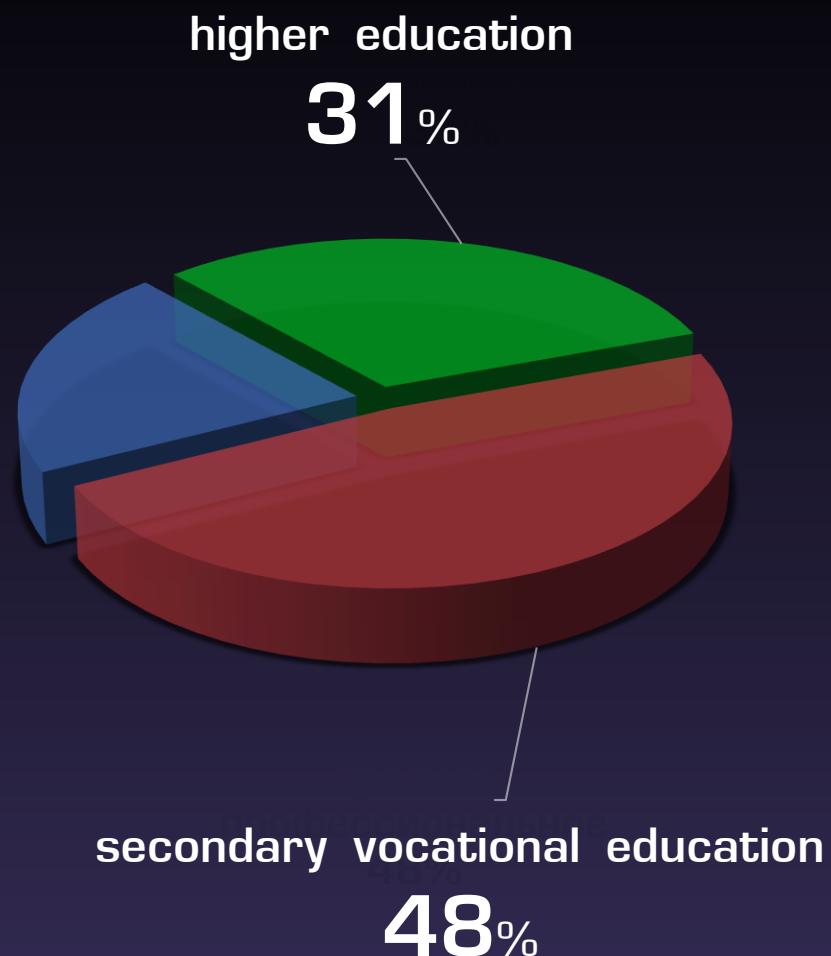




WORKFORCE QUANTITY AND GENDER DIVISION, thousand people



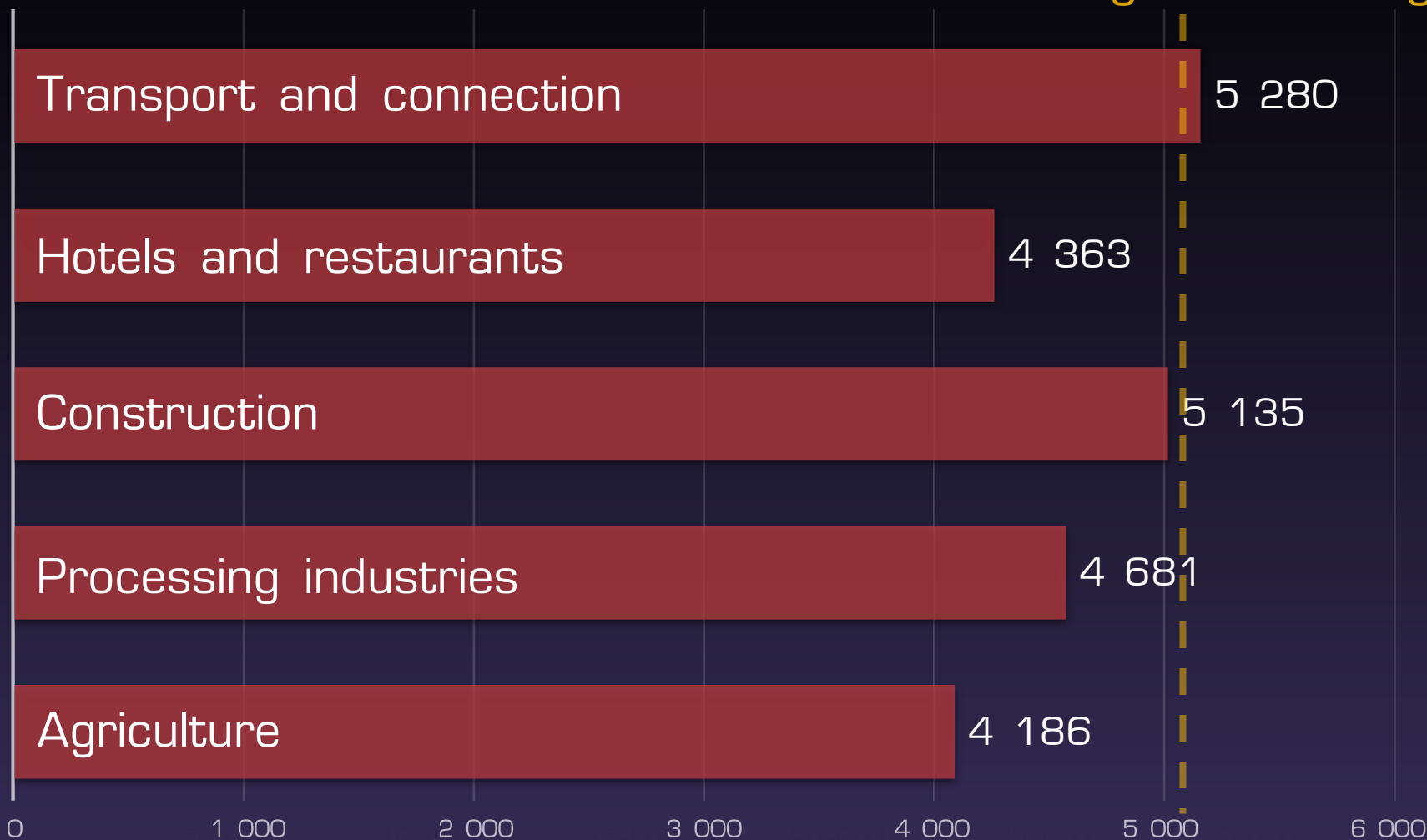
STRUCTURE OF THE WORKING POPULATION: EDUCATION in 2015

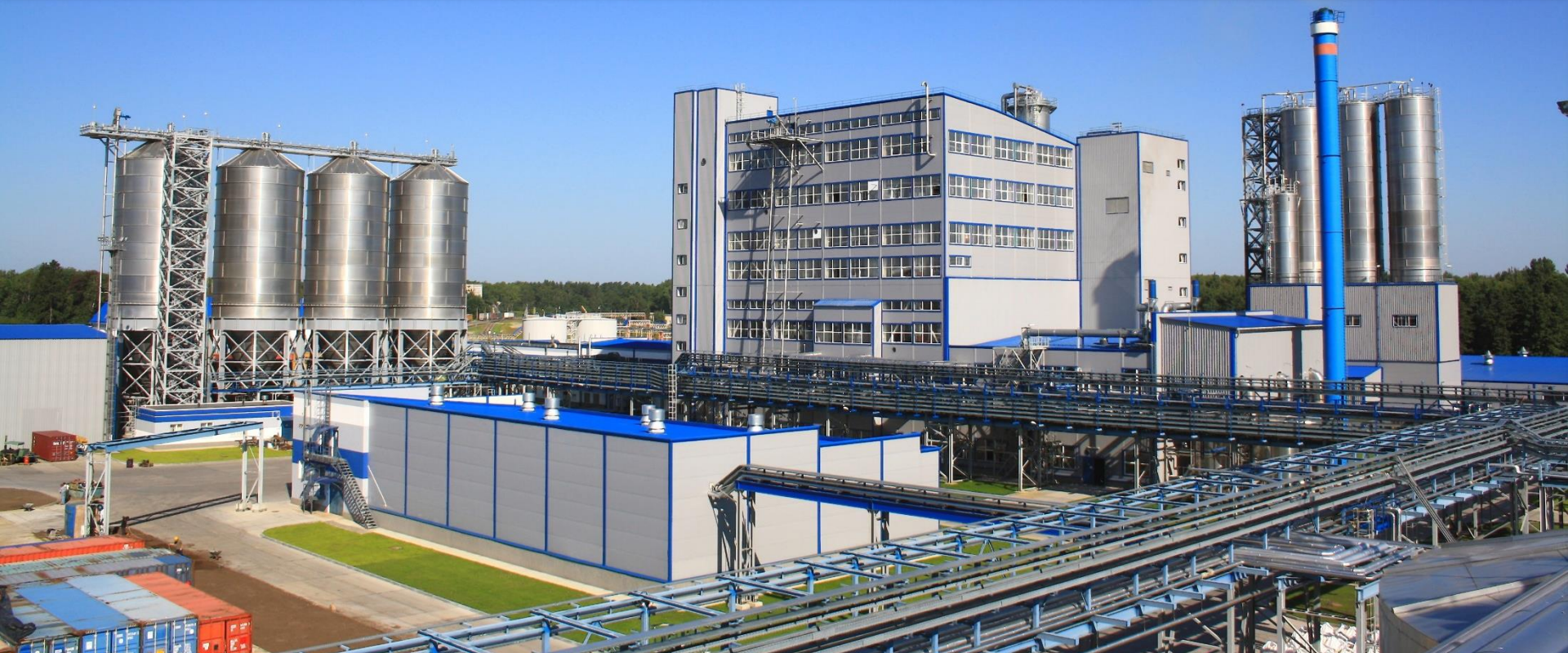




AVERAGE SALARY IN THE KEY ECONOMIC SECTORS in 2015, euro

Regional average







Specialized instruments of support for small and medium enterprises



Universal instruments of support for industrial organizations



➤ **Securities on financial obligations of small and medium enterprises**

Guarantee Fund of the Kaliningrad Region

➤ **Concessional micro-loans**

Microfinance Fund of the Kaliningrad Region

➤ **General non-financial services:** Consulting, educational services, events organization

Entrepreneurship Support Centre (Entrepreneurship Support Fund of the Kaliningrad Region)

➤ **Non-financial services for export-oriented enterprises:** consulting, educational services, events organization

Export Support Centre (Entrepreneurship Support Fund of the Kaliningrad Region)

✓ **Partial compensation of expenses on equipment's acquisition**

Ministry on Industrial Policy, Entrepreneurship Development and Trade of the Kaliningrad Region

✓ **Concessional loans***

Industry Development Fund of the Kaliningrad Region

✓ **Provision of infrastructure for industrial parks**

Kaliningrad Region Development Corporation

**The instrument is in effect since 2017. The mechanism is being under consideration.*



GUARANTEE FUND OF THE KALININGRAD REGION



Maximum amount of a
security

70%

of the financial
obligations' amount of
the loaner

Security fee

from **0,5%**

to **1,3%**

per annum



Use of the instrument in 2016

39

securities

Amount of securities

190,6

mln rubles

Amount of contracted
loans under securities

351

mln rubles



MICROFINANCE FUND OF THE KALININGRAD REGION



Financing in 2017

Maximum amount

3

mln rubles

Maximum term

36

months

Interest rate

10%

27 mln rubles,
including

17 mln rubles
from the federal
budget

10 mln rubles
from the regional
budget

+ funds allocated previously
and self-raised funds



Use of the instrument in 2016

52
micro-loans

Amount of micro-loans

62,3
mln rubles

58
created work
places

370
created work
places



ENTREPRENEURSHIP SUPPORT CENTRE (ENTREPRENEURSHIP SUPPORT FUND OF THE KALININGRAD REGION)



Services

- consultations on:
 - financial issues
 - legal issues
 - information support
 - HR
- organization of workshops, forums, conferences, round tables
- educational programs

Financing in 2017

11,9 mln rubles,
including

7,5 mln rubles
from the federal
budget

4,4 mln rubles
from the regional
budget



Use of the instrument in 2016

Quantity of consultations

49

workshops

10

forums,
conferences,
round tables

1

educational
program

5246

on financial
issues

2277

on legal
issues

1091

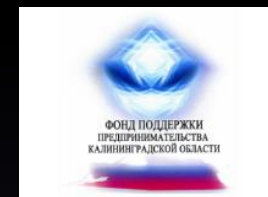
on
information
support

1351

on HR



EXPORT SUPPORT CENTRE (ENTREPRENEURSHIP DEVELOPMENT FUND OF THE KALININGRAD REGION)



Services

- consultations
- trade missions abroad and reception of international delegations
- participation in exhibitions and fairs
- workshops, forums etc.
- creation of Internet websites
- preparation of presentation materials
- marketing research
- educational programs

Financing in 2017

4,9 mln rubles,
including

3,1 mln rubles
from the federal
budget

1,8 mln rubles
from the regional
budget



Use of the instrument in 2016

50

consultations
on export
issues

7

trade missions
abroad

4

enterprises
participated in
international
exhibitions

5

created or upgraded
websites

2

received
international
delegations

18

created profiles
in the
EEN network

4

Enterprises participated in
brokerage events abroad

4

Enterprises used our presentation materials
prepared on foreign languages



MINISTRY OF INDUSTRIAL POLICY, ENTREPRENEURSHIP DEVELOPMENT AND TRADE OF THE KALININGRAD REGION



Organizer of the
contest
**Entrepreneurship
Support Fund
of the Kaliningrad
Region**

Amount of the
subsidy
50%
of the expenses'
amount
but not more than
20
mln rubles

Financing
in 2017
30
mln rubles,
including
30 mln rubles
from the regional budget



Use of the instrument in 2016

Amount of the allocated subsidies
29,5
mln rubles



Loans of the regional industrial development fund

Industrial Development Fund
of the Kaliningrad Region

5%

interest rate

Amount of the concessional loan

from **10** to **50** mln rubles

but not more than **50%** of the project's budget

5 years

maximum term of the concessional loan

Financing in 2017

150 mln rubles, including

150 mln rubles from the regional budget +
self-raised funds

Joint loans of the regional and federal industrial development funds

Industrial Development Fund of the
Kaliningrad Region

*(in cooperation with the Russian
Foundation for Technological
Development)*

5%

interest rate

Amount of the concessional loan

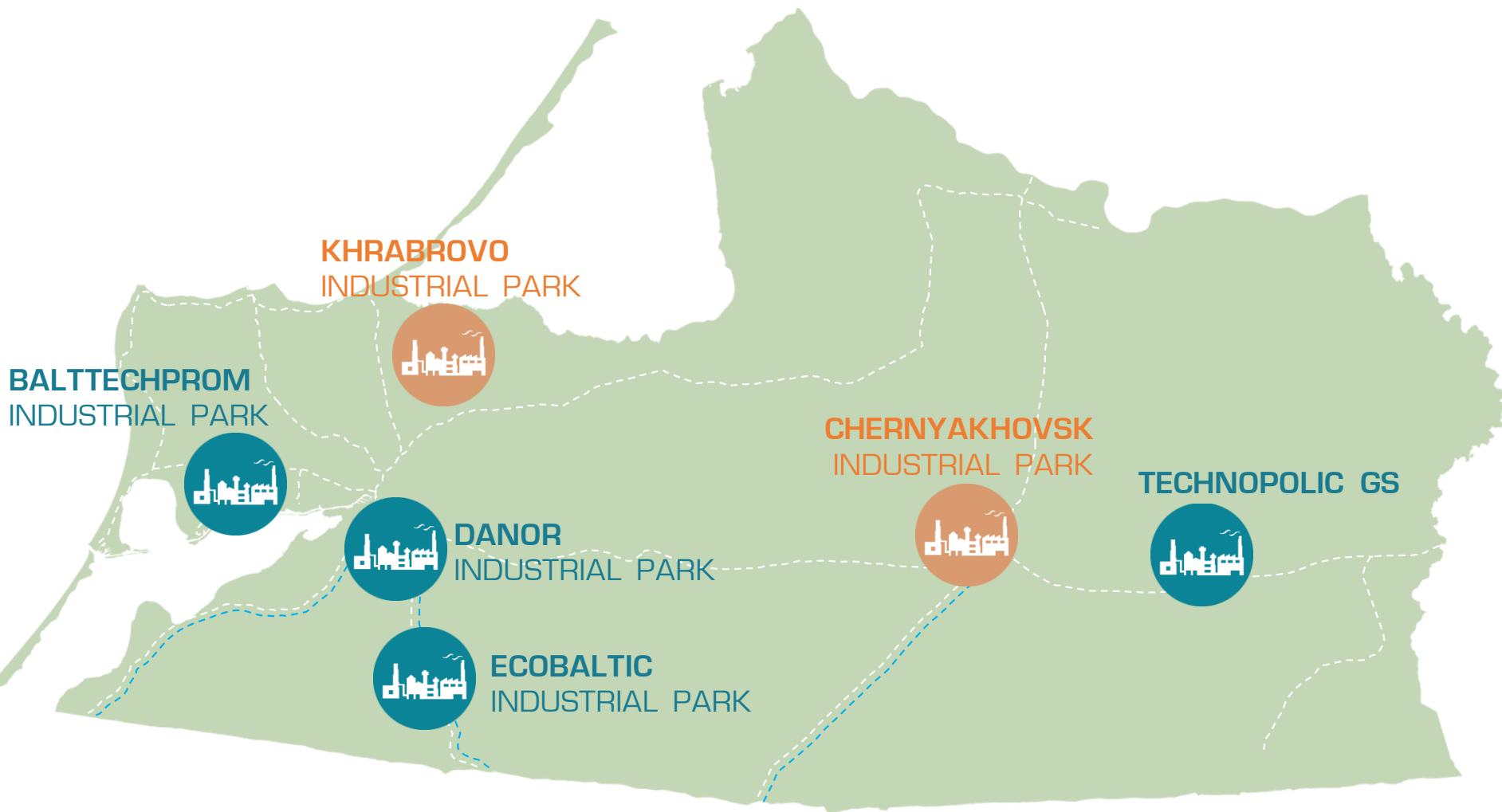
from **20** to **100** mln rubles

but not more than **50%** of the
project's budget

7 years

maximum term of the concessional loan

INDUSTRIAL SITES



KHRABROVO INDUSTRIAL PARK



KALININGRAD REGION
TERRITORY OF OPPORTUNITIES

- Distance to Kaliningrad **20 km**
- Distance to the airport **3 km**

INDUSTRIAL PARK
KHRABROVO

TOTAL AREA
271 ha

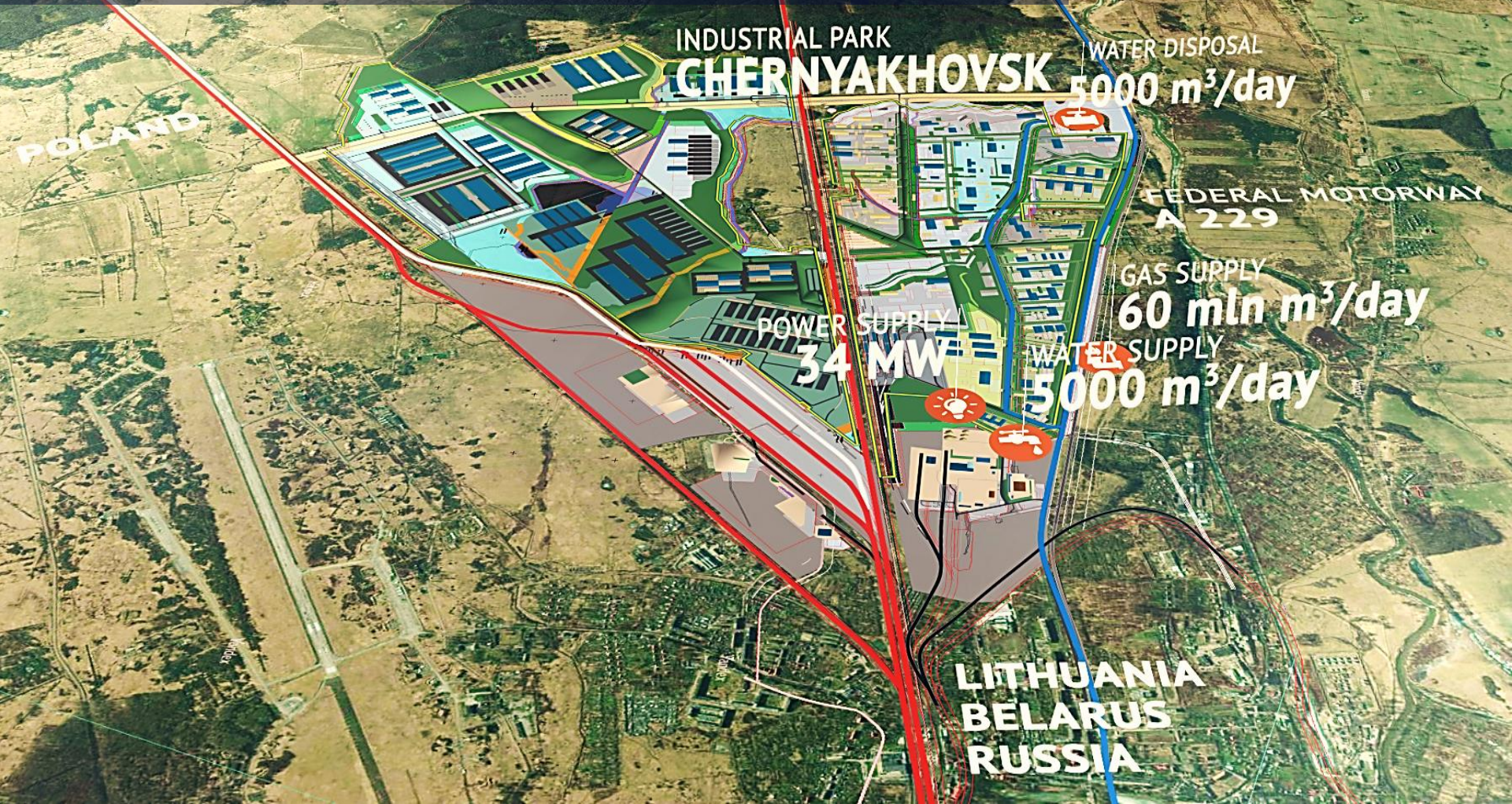
- Power supply **39 MW**
- Gas supply **20 mln m³/year**
- Water supply **2 500 m³/day**
- Water disposal **2 500 m³/day**
- Motorway **A217**

CHERNYAKHOVSK INDUSTRIAL PARK



KALININGRAD REGION
TERRITORY OF OPPORTUNITIES

- Total area **1 116 ha**
- Distance to Kaliningrad **80 km**
- Distance to the border checkpoint (Lithuania) **50 km**
- Distance to the border checkpoint (Poland) **42 km**





SPECIAL INVESTMENT CONTRACTS:

MUTUALLY BENEFICIAL FORM OF COOPERATION BETWEEN GOVERNMENT AND BUSINESS



- RUSSIAN FEDERATION
- KALININGRAD REGION
- MUNICIPALITY



FULFILMENT OF CONDITIONS ON
CREATION/MODERNIZATION AND MASTERING OF
THE INDUSTRIAL PRODUCTION



INDUSTRIAL INVESTOR



INCENTIVE MEASURES



SIMPLIFIED ACCESS TO THE STATE ORDER

an opportunity to be a SIC
production supplier on the
non-competitive basis



TAXES

non-increase of the tax burden
+ an opportunity to reduction
of the federal and regional
part of the income rate to 0%
+ accelerated capital
allowances



RUSSIAN PRODUCT

an accelerated and
simplified procedure of
obtaining the status of
a Russian producer



OTHER INCENTIVE MEASURES

depending on a sector,
Including provision of a land plot in
the state or municipal ownership for
lease without holding tenders



GOVERNMENT OF THE KALININGRAD REGION

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AUTHORISED EXECUTIVE BODIES OF THE KALININGRAD REGION

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fax: +7 (4012) 599-334
minprom@gov39.ru

FUNDS OF INVESTORS' SUPPORT

Entrepreneurship Support Fund
of the Kaliningrad Region

- Entrepreneurship Support Centre
- Export Support Centre

236000, Kaliningrad, pl. Pobedy, 10, 6 floor., room 608, 611
+7 (4012) 593-169
info@fpmp39.ru

Microfinance Fund
of the Kaliningrad Region

236022, Kaliningrad, Sovetsky pr., 13, 2 floor, room 221
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mf@fpmp39.ru

Guarantee Fund
of the Kaliningrad Region

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