

# PROGNOZ

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Date 12.10.2015 No 1270 / P-15

□ Development and implementation of Business Intelligence □  
and decision support systems

Dear Sirs/Madams,

Prognoz is an international BI vendor delivering high-tech and knowledge-intensive software solutions for comprehensive support of a wide range of management tasks to public authorities, banks, and enterprises. Over its 20-year history, Prognoz implemented more than 1500 projects for 450 customers in 70 countries worldwide.

We are pleased to offer you our BI systems that will enable you to solve the following tasks:

- Monitor, analyze and forecast economic and industry-specific indicators
- Monitor strategy implementation and control KPI execution
- Collect, create and compile consolidated management reports
- Manage investment projects and programs
- Optimize production planning
- Assess and minimize financial risks

Our software solutions combine traditional Business Intelligence and advanced Business Analytics and provide a wide range of capabilities for data drill-down and visualization, modeling, and forecasting. Prognoz solutions are powered by the Prognoz Platform, our flagship product, which is included into the Gartner's Magic Quadrant for Business Intelligence and Business Analytics Platforms over several years. The Platform can be used as a standalone product or as a basis for creating custom solutions tailored to meet your precise needs. Due to open architecture, the Prognoz Platform can be deeply integrated into DBMS and ERP systems of megavendors such as Microsoft, Oracle, IBM, and SAP. To handle large amounts of data effectively, the Prognoz Platform supports seamless integration with the world's leading vendors such as Oracle EXADATA, EMC Greenplum, IBM Netezza, Teradata, and others.

Prognoz solutions are successfully applied by top companies and organizations worldwide, including the World Bank, International Monetary Fund, 3M (USA), BASF (Germany), Syngenta (Switzerland), State Grid Corporation of China, China Ocean Shipping Corporation (COSCO), Gazprom (Russia) and many others.

If you are interested in Prognoz solutions, we will be happy to provide you with details and make system presentation.

Sincerely yours,

D.L. Andrianov  
Chief Executive Officer  
PROGNOZ JSC

