





TINGER LLC

Company founded: 2008

Spheres of activity:

- Manufacturer of tracked and wheeled all terrain vehicles (ATV)
- Manufacture of products using rotational molding (BrE molding)
- Production of quad bikes (planned for Q4 2015)
- Production of plastic boats (planned for Q4 2015)

Headquarters: Cherepovets, Russian Federation

Between 2008 and 2014 more than 2 000 all-terrain vehicles have been produced

TINGER: DISTRIBUTION

— TINGER RUS Ltd – Official distributor of Tinger

— Headquarters: St. Petersburg, Russian Federation

— Number of official dealerships in Russia – 13

— In 2014, the “ROLF” group became an official dealer of Tinger

TINGER: ROLF GROUP IS AN OFFICIAL DEALER

The “ROLF” corporate group, founded in 1991, is a pioneer of the Russian car market and one of the largest auto dealers in Russia.

According to the FORBES rating of private companies “ROLF” is the leader of automotive retail in the Russian Federation.



TINGER: MISSION



Andrey Kosarev
CEO Tinger Rus

To create cutting edge products using a combination of the latest innovative technology and proprietary know-how.

Tinger takes full responsibility for the design, quality and usability of each ATV released.

The main objective of the company's specialists is the creation of unique vehicles that can significantly enhance the enjoyment and quality of work and leisure activities for all users.

TINGER: ATV VEHICLES



TRACKED ATV - TINGER TRACK

Range consists of three models:

Track S380 / Track C500 / Track S500

Dimensions:

Length - 3000 mm / Width - 1900 mm / Height - 1260 mm

Petrol engines (CHERY SQR372):

V: 600 (35 hp) V: 812 (57 hp) V: 1100 (68 hp)

Body: HDPE 10 mm

Caterpillar made of composite material
with reinforced cord. Width - 380 mm and 500 mm

Ground Pressure: 0.05 kg/cm²

Carrying Capacity: 500 kg

Towing capacity: 800 kg

Maximum number of passengers: 5 people

Amphibious: Yes

TINGER: ATV VEHICLES

WHEELED ATVS - TINGER ARMOR

Range consists of two models:

Six-wheeled Armor W6 and eight-wheeled Armor W8

Dimensions:

Length - 3100 mm / Width - 1700 mm / Height - 1280 mm

Petrol engines (CHERY SQR372):

V: 600 (35 hp) V: 812 (57 hp) V: 1100 (68 hp)

Body: HDPE 10 mm

Wheels with low - pressure tires - Dimensions: 25x12-9

Ground Pressure: 0,11 kg/cm²

Carrying Capacity: 500 kg

Towing capacity: 700 kg

Maximum number of passengers: 6 people

Amphibious: Yes



TINGER: ATV PRODUCTION

MULTIFUNCTIONAL AMPHIBIOUS TRAILER - TINGER T

Available in three specifications:
Tinger T2, Tinger T4, Tinger TS

Dimensions: Length - 2700 mm / Width - 1565 mm /
Height without frame - 780 mm / Height with high frame - 1780 mm

Body: HDPE 10 mm

Frame: steel

Wheels with low-pressure tires - Dimensions: 25x12-9

Number of wheels: 2 / 4 for T2 / T4

Carrying Capacity: 500 kg

Optional ability to install ski module

Amphibious: Yes



TINGER: FINANCIAL PERFORMANCE IN 2014



Revenue from the production of ATVs –
more than 4 million euros



EBITDA from the production of ATVs – 7%



Gearing ratio – 62%



STAFF – 157 employees

TINGER: DEALERSHIP'S AVERAGE FINANCIAL PERFORMANCE IN 2014



Gross margin for dealers – over **20%**



DEALER EBIDTA – at least **8,5%**



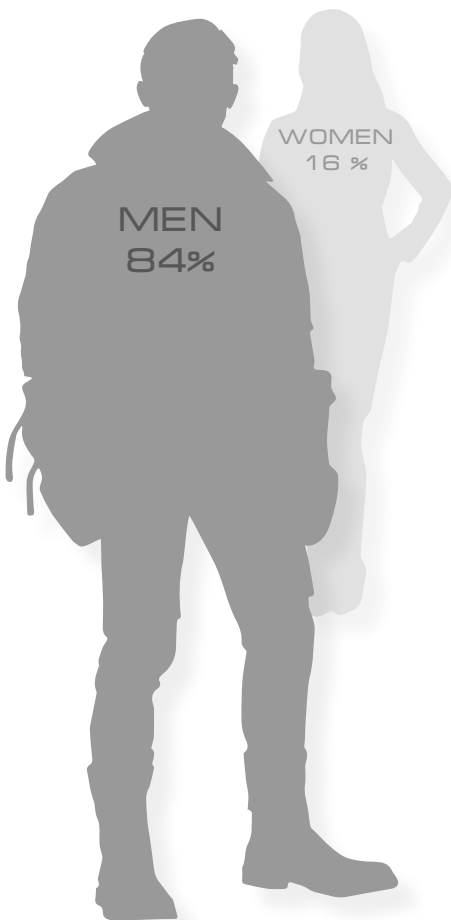
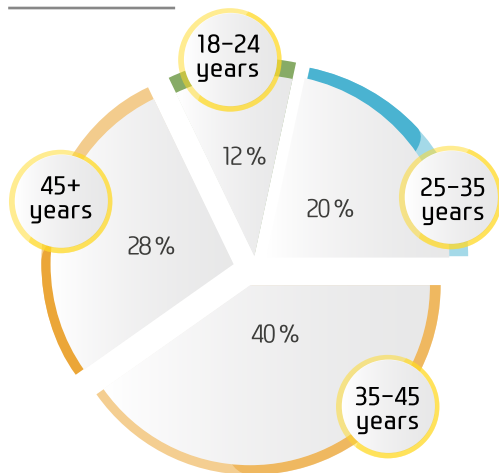
Return on sales – about **6,4%**



The payback period to **11 month**

TINGER: CUSTOMERS (INDIVIDUAL)

AGE:



INCOME LEVEL:



Average

Above average*

* The income levels vary for each country

FAMILY STATUS:



Married*

* Use of the equipment includes traveling with children



Single



INTERESTS:



Fishing



Hunting



Housekeeping



Activities



Extreme



Tourism



Offroad

TINGER: CONSUMERS - LARGE CORPORATIONS AND STATE-OWNED

Legal entities and Public authorities

- engaged in construction and design related activities
- fuel and energy sector
- involved in mining operations
- providing services in the fields of hunting and fishing
- agricultural activities and forestry
- government and municipal authorities



TINGER: CONSUMERS - LARGE CORPORATIONS



“Lenenergo” (JSC)
Main supplier of electricity to the north-west of Russia
Initial Tinger purchase date: 2013

Purchases in 2014: 28 Tinger Track C500 ATVs
Plan for 2015: Purchase discussions currently in progress
Intended use of Tinger equipment: freight transportation and to help specialists access remote places in the Northwest region of the Russian Federation



“Rosneft” (JSC)
One of the world’s largest oil companies
Initial Tinger purchase date:
2014 – purchase of a test batch

Plan for 2015: 20 units
Intended use of Tinger equipment: To provide regional branches of “Rosneft” (JSC) with reliable equipment to help deliver personnel and cargo to remote places



Russian Ministry of Emergency Situations
Initial Tinger purchase date: 2013

Purchases in 2013–2014: Combined state registered purchases of 15–20 ATV’s per year across several dealerships.
Intended use of Tinger equipment: For use in fire-fighting, rescue operations and tasks related to natural disasters and cleanup operations



“Tatneft” (JSC)
One of the largest oil companies in Russia
Initial Tinger purchase date:
2014 – purchase of a test batch

Plan for 2015: 40 units
Intended use of Tinger equipment: To provide regional branches of “Tatneft” (JSC) with reliable equipment to help deliver personnel and cargo to remote places



FIND YOUR WAY TO THE GOAL



TINGERATV.COM



[+7 \(812\) 385-66-76](tel:+7(812)385-66-76)



PARTNER@TINGERATV.COM